

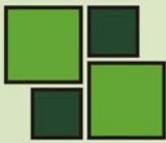
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## ANALYSIS AND COMPARISON OF UNDER FIVE CHILD MORTALITY BETWEEN RURAL AND URBAN AREA IN BANGLADESH

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### **Abstract:**

*Knowledge of factors that affect the under-five year child mortality is important because it pertains to policy and programs. Causes and differences of under-five mortality between rural and urban area help decision makers to assess programmatic needs and prioritize interventions. This paper investigates the causes and differences of under-five mortality between rural and urban area in Bangladesh using Kaplan-Meier, Cox Proportional Hazard (Cox-PH) and Accelerated Failure Time (AFT) Regression model. Bangladesh Demographic and Health Survey (BDHS)-2007 data are used for the study. The results show that for both the areas, survival probability for children whose mothers have higher education is very high and in urban area the failure rate is very high for children of poor economic status. The Cox-PH analysis reveals that risk of death was lower for children whose mothers were matured and higher educated than younger and no educated mother in rural area. In urban area, children from rich family and the 2nd or 3rd child have lower risk of death compared to poor and 1st child. The AFT analysis shows that for both the areas Weibull distribution better fits the data.*

**Key words:** child mortality; urban; rural; Bangladesh; ATF; Cox-PH; KM; BDHS

### **1 INTRODUCTION AND LITERATURE REVIEW**

We are interested in analyzing and comparing child mortality between rural and urban area because identifying these may help the government to correct and formulate its policy to reduce child mortality in Bangladesh. Therefore, the analysis done on child mortality has received considerable attention. This paper provides empirical evidence that,

some covariates influence child mortality where the covariates are: sex and birth order of the child, mother's age, education and economic status of the child using Kaplan-Meier, Cox Proportional Hazard (Cox-PH) Regression model and Accelerated failure time (AFT) regression model.

Mozumder et al. (1998) obtained data on a cohort of 21,268 children born during 1983-1991 in three rural Project sites obtained from the longitudinal Sample Registration System (SRS) of the MCH-FP Extension Project (Rural) of the International Centre for Diarrhoeal Disease Research, Bangladesh. The data suggest that there is a significant relationship between childhood immunization and reduced child mortality. Access to tubewell water was also associated with a reduced risk of mortality for young children. Baqui and others have reported on causes of death under age five based on verbal autopsy interviews in the 1993-1994 and 1996-1997 BDHS sample (Baqui et al., 1998; Baqui et al., 2001). The study in the BDHS 1993-1994 revealed that about one-quarter of deaths among children under five years were associated with acute respiratory infections (ARI) and about one-fifth of the deaths were associated with diarrhea (Baqui et al., 1998). Drowning was a major cause of death in children age 1-4 years. Neonatal tetanus and measles were the other important causes of death. The same verbal autopsy instrument and cause of death algorithms were used in the 1996-1997 BDHS. Comparison of the two surveys revealed that deaths due to almost all causes declined. The exceptions were deaths due to neonatal tetanus, diarrhea, and malnutrition (Baqui et al., 2001).

Becher et al. (2004) performed a survival analysis of births under demographic surveillance from a demographic surveillance system in 39 villages around Nouna, western Burkina Faso. All children born alive in the period January 1, 1993 to December 31, 1999 in the study area followed-up until December 31, 1999. Within the observation time, 1340 deaths were recorded. In a Cox regression model a simultaneous estimation of hazard rate ratios showed death of the mother and being a twin as the strongest risk factors for mortality. For both, the risk was most pronounced in infancy. Further factors associated with mortality include age of the mother, birth spacing, season of birth, village, ethnic group, and distance to the nearest health centre. Finally, there was an overall decrease in childhood mortality over the years 1993-99. Kembo and Ginneken (2009) address some important issues in infant and child mortality in Zimbabwe in their study. They found that births of order 6+ with a short preceding interval had the highest risk of infant mortality. The infant mortality risk associated with multiple births was 2.08 times higher relative to singleton births.

It is clear from the review of the literature above that the all of the Kaplan-Meier (K-M), Cox-PH and AFT approach of child mortality analysis are rarely done in Bangladesh where in other countries Cox PH approach of analysis was quite pronounced. In our study, we have used the BDHS-2007 data to analyze the under five child mortality. This study has important application from several aspects. Firstly, we have analyzed the child mortality considering several socioeconomic and maternal factors. Secondly, we have used non-parametric (K-M), semi-parametric (Cox-PH) and also parametric (AFT) approach so that from every perspective we can have an idea about the child mortality. And lastly, we have not only analyzed the child mortality in Bangladesh but also compared it between rural and urban area, which can give us a clue that in which respect under five child mortality differs between these two areas.

The paper is organized as follows: Section two discusses empirical methodology and data, while Section three presents empirical results. In Section four concluding remarks are provided.

## 2 DATA AND METHODOLOGY

This study is conducted using Bangladesh Demographic and Health Survey (BDHS)-2007 data, the fifth BDHS undertaken in Bangladesh. A two-stage sampling technique was conducted for this survey. We have collected our information about child mortality aged less than five years from the Women's questionnaire where the mother was asked to provide information about her children i.e., birth order of the child, its living status. According to the BDHS-2007 data, the number of children aged five years of less were 6241, out of which 4104 were from rural and 2137 were from urban area. From the total children, 366 were failed (5.9%) of which 260 were from rural and 106 were from urban area. As influential factors for child mortality we considered the variables: Sex (SEX), mother's age (MAGE), mother's education (MEDU), birth order (BORD) and economic status of the family (WEALTH) of each considered child.

At the first step, a univariate approach of survival analysis is done. For this purpose, Kaplan-Meier (K-M) (1958) or Product-Limit survival analysis which is a nonparametric estimate of the survivor function is used. K-M estimate can accommodate missing data such as censoring & truncation and estimates absolute risk. If  $t_1 < t_2 < \dots < t_m$  denote distinct times at which deaths occur, then the K-M estimate of survivor function is given by,  $S(t) = \prod_{t_j \leq t} (1 - d_j/n_j)$  where  $d_j$  is the number of deaths that occur at  $t_j$  and  $n_j$  is the number at risk (alive & under observation just before  $t_j$ ).

Next the concentration is extended to multivariate method of survival analysis. Two types of regression models are used for this purpose: Cox Proportional Hazards (Cox-PH) (1972) model and accelerated failure time (AFT) models. The Cox-PH model is the most popular model describing the relationship between risk factors and survival time. This is a semi-parametric model of survival analysis and is given by,

$$h(t|x) = h_0(t) \exp(b_1 x_1 + \dots + b_p x_p) \quad (1)$$

where  $x_i$ 's are the risk factors and  $h_0(t)$  is the baseline hazard.  $\exp(b_i)$  is interpreted as a hazard ratio (or relative risk). PH assumption requires that  $\exp(b_i)$  are constant across time, between groups.

Accelerated failure time (AFT) regression models are parametric approach of survival analysis. AFT model is given by the equation,

$$S(t|x) = S_0(\exp(b_1 x_1 + \dots + b_p x_p) t) \quad (2)$$

where  $\exp(b_i)$  is interpreted as a time ratio.

In this study, we have analyzed the under five child mortality both for the rural and urban area using the K-M, Cox-PH and AFT approach of survival analysis.

### 3 RESULTS AND DISCUSSION

Figures (1-10) represent the Kaplan-Meier plots. From the K-M plots we can see that female child mortality is higher than male in rural area where the opposite is true for urban area. For urban area the child whose birth order is four or more has a very high failure rate. For both the areas, survival probability for children whose mothers have higher education is very high compared to the children whose mothers have primary, secondary or no education. In rural area the failure rate is almost similar for children of all economic status but is very high for children of poor economic status in urban area.

Next we employed the Cox-PH analysis. For this purpose, we had to specify the appropriate model first, i.e., selecting covariates to go into the model. We employed the step wise selection for this purpose. In step wise selection, we first, add, one-by-one, best covariate that is excluded from model, secondly, exclude, one-by-one, the worst covariate that is in the model. We define a stopping rule as a condition for inclusion or exclusion of a variable. In our case the stopping rule is defined on p-value and AIC. Firstly, we define two thresholds:  $p_E = 0.15$  is a threshold on the p-values for entering a term into the model and  $p_R = 0.2 > p_E$  is a threshold for removing terms from the model. We will choose the model with lowest AIC. By this procedure, we choose the covariates for rural area are MAGE, MEDU and BORD and the covariates for urban area are BORD, WEALTH and MEDU.

Figure 1: K-M plot for sex of Child (rural)

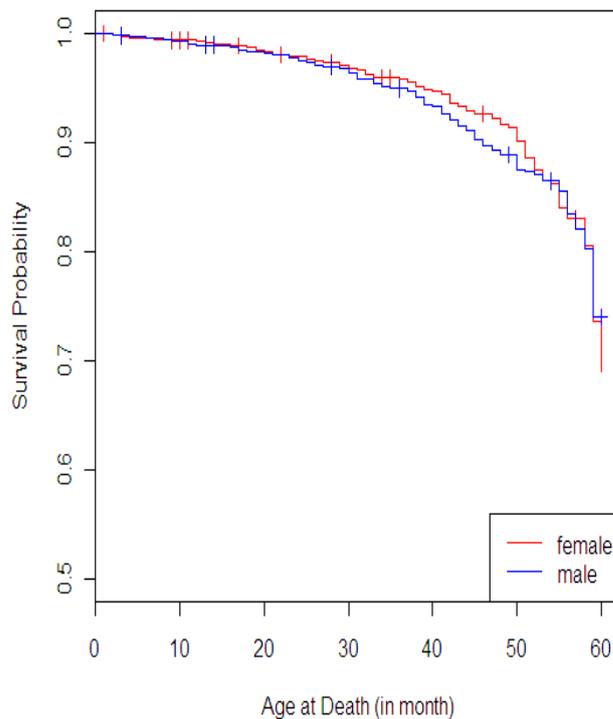
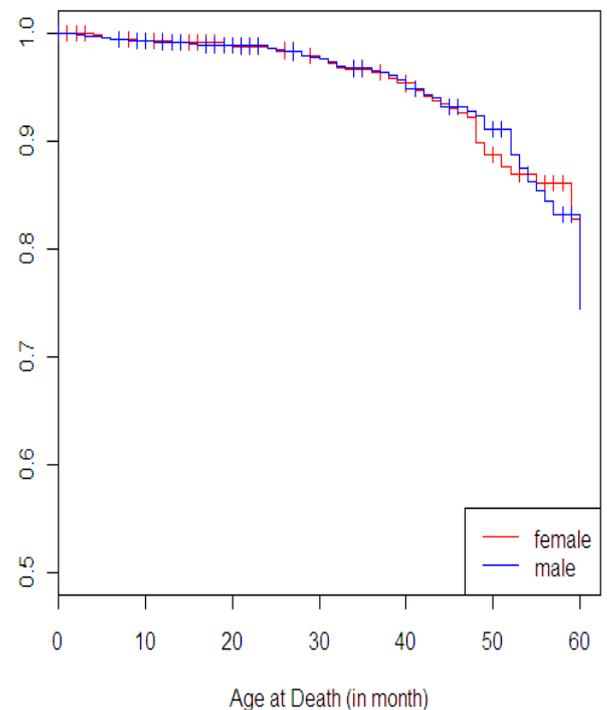
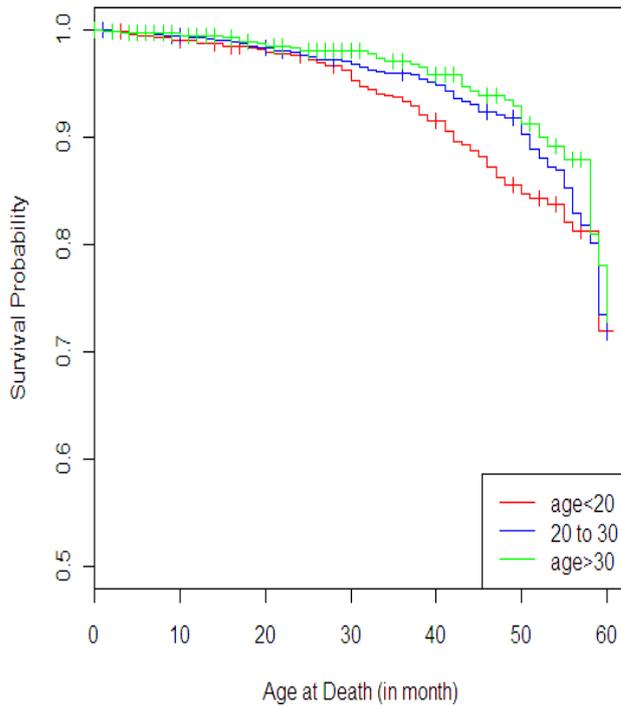


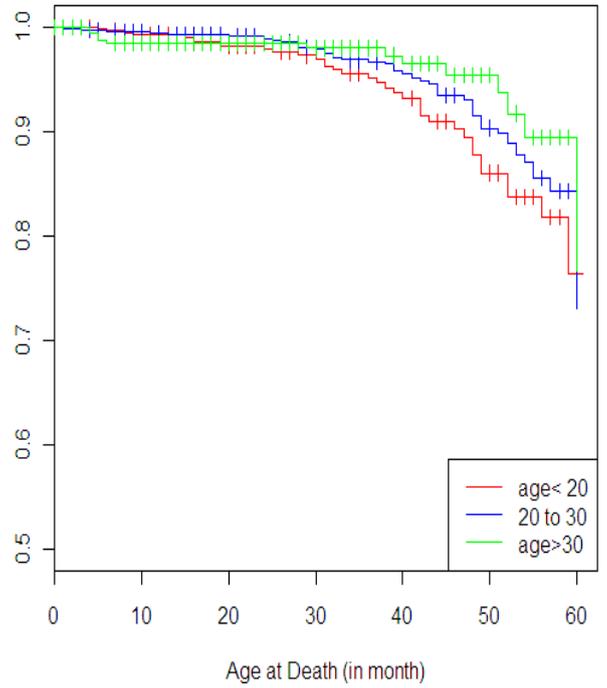
Figure 2: K-M plot for sex of Child (urban)



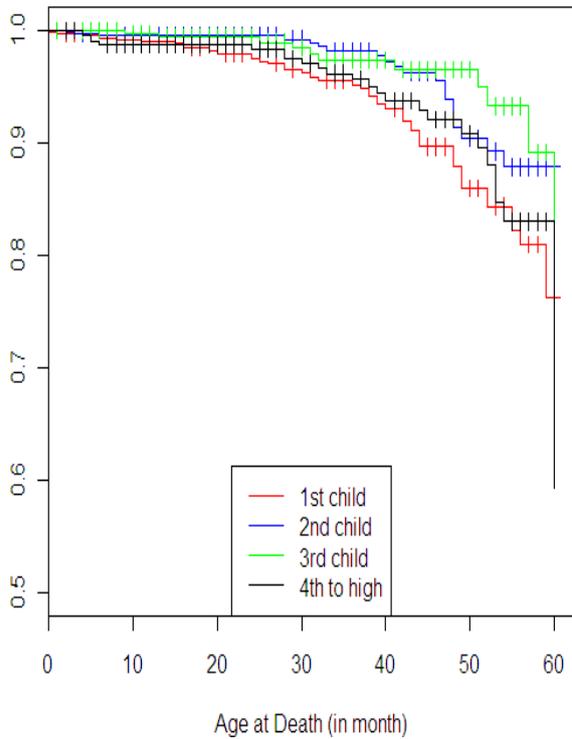
**Figure 3: K-M plot for mother's age of Child (rural)**



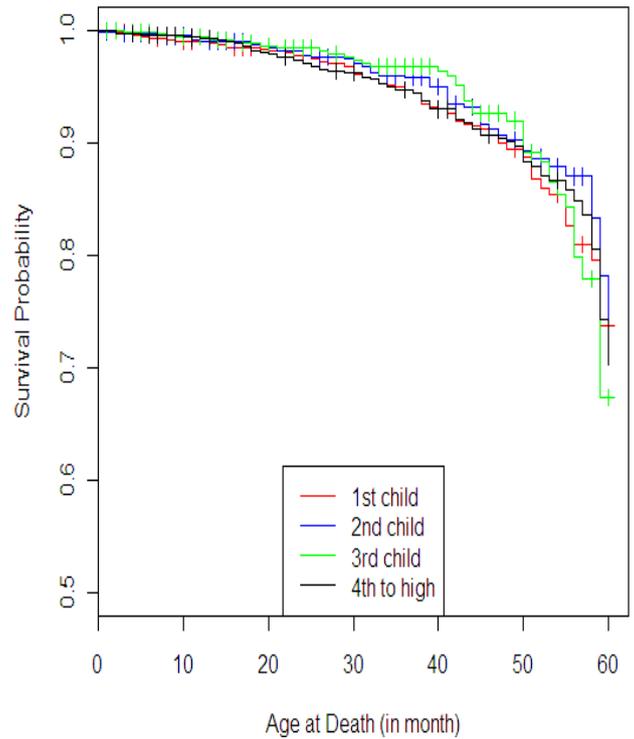
**Figure 4: K-M plot for mother's age of Child (urban)**



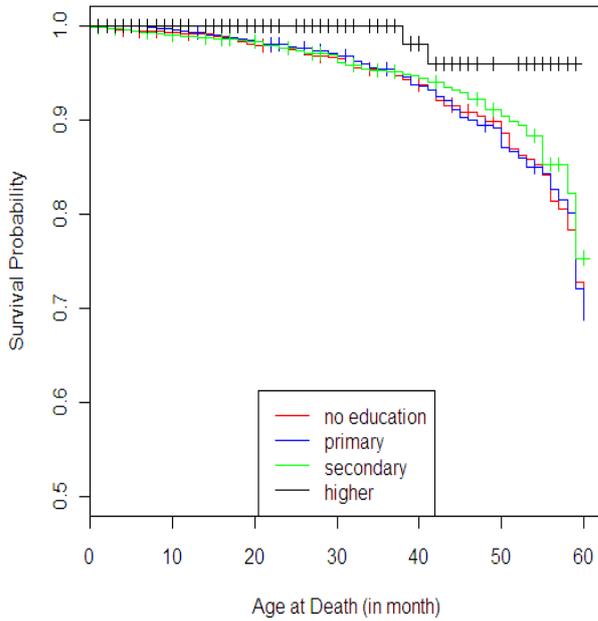
**Figure 6: K-M plot for birth order (urban)**



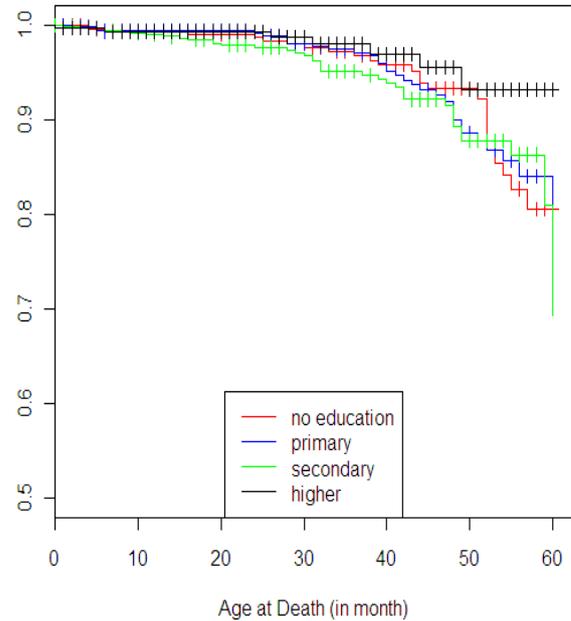
**Figure 5: K-M plot for birth order (rural)**



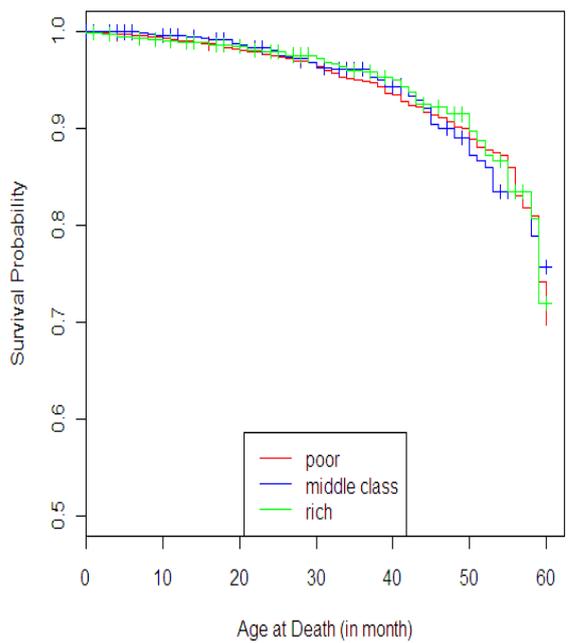
**Figure 7: K-M plot for mother's education (rural)**



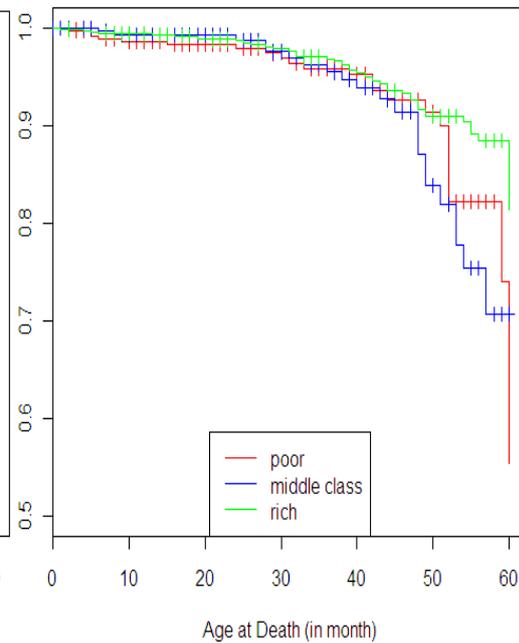
**Figure 8: K-M plot for mother's education (urban)**



**Figure 9: K-M plot for economic status (rural)**



**Figure 10: K-M plot for economic status (urban)**



Next we were needed to check the proportionality assumption of the selected covariates. PH assumes that the estimates  $\beta_1, \beta_2, \dots, \beta_p$  do not vary much over time. Table 1 shows that all the variables both for rural and urban area satisfy the PH assumption. These results are further assessed by the Log-minus-log plots and Schoenfeld residuals plot (not presented here). In Log-minus-log plots, the curves of the categories for any predictor is compared after transforming the vertical axis by  $\log(-\log(S(t)))$  and plotted against  $\log(\text{time})$ . If the curves of the different categories are parallel, the proportional hazard

assumption is unlikely to be violated. However, when the categories for any predictor are more than two, these graphs are very difficult to assess. The Schoenfeld residual is defined as the covariate value for the individual that failed minus its expected value (yields residuals for each individual who failed, for each covariate). If the impact of an independent variable meets the proportional hazard assumption, the smoothed values of a quantity called scaled Schoenfeld residuals would be roughly horizontal when plotted against survival time. Since all the considered predictors are categorical we have created reference group for each categorical variables. In our analysis for mother's age (MAGE) the reference group is less than 20 years, for WEALTH it's poor, for mother's education (MEDU) it's no education, for birth order of the child its first child and for sex of the child it's female.

Concluding that all the considered variables both for rural and urban area satisfy the proportionality assumption we moved to Cox-PH analysis of the under five child mortality. Table 2 represents the result obtained from the Cox-PH analysis. Within the Cox model, the best interpretation of  $\beta$  for a categorical variable is the hazard ratio. Here,  $\exp(\beta)$  is the hazard ratio for being in the considered group versus the reference group. The factor MAGE came significant for both the considered group (mother's age between 20 to 30 years and above 30 years)for child mortality compared to the reference group (mother's age less than 20 years) for rural area. That is,

the estimated hazard ratio (relative risk) of death of children whose mother's age are between 20 to 30 years relative to children whose mother's age are under 20 years is 0.64. In other words, children whose mother's age are in between 20 to 30 years have 36% lower hazard (risk) of death than those children whose mother's age are under 20 years. The other significant variables can also be interpreted in the same manner. BORD appeared to be a significant factor for child

**Table 1 Checking Proportionality Assumption**

		Rural			Urban		
		rho	chisq	p	rho	chisq	p
MAGE	20 to 30	0.09	0.70	0.40			
	>30	0.12	1.49	0.22			
WEALTH	middle				0.06	0.38	0.54
	rich				-0.10	1.18	0.28
MEDU	primary	0.03	0.21	0.65	-0.02	0.04	0.84
	secondary	-0.02	0.11	0.74	-0.08	0.69	0.41
	higher	-0.01	0.02	0.89	-0.06	0.35	0.55
BORD	2 <sup>nd</sup> child	-0.03	0.27	0.60	0.07	0.48	0.49
	3 <sup>rd</sup> child	0.02	0.15	0.70	0.07	0.53	0.47
	4 <sup>th</sup> to high	-0.11	3.21	0.07	0.02	0.06	0.81

mortality both for the rural and urban area (though for different group) while WEALTH and MEDU is significant for urban and rural area respectively. The Likelihood ratio test (LRT), Wald test and Score test, test the global null hypothesis that  $\beta = 0$ . The global test is analogous to the overall F-test in an Analysis of Variance (ANOVA) or linear regression. It tests whether all of the covariates have no "influence" on survival time. Since the null

hypothesis is rejected in all the three tests, we can say that at least one of the covariates has influence on survival time of under five children both in the rural and urban area and our previous findings are also supported.

**Table 2 Cox Proportional Hazard analysis of Child Mortality**

		Rural		Urban	
		coef	exp(coef)	Coef	exp(coef)
MAGE	20 to 30	-0.45***	0.64		
	>30	-0.94***	0.39		
WEALTH	middle			0.10	1.11
	rich			-0.47*	0.63
MEDU	primary	-0.06	0.94	0.10	1.11
	secondary	-0.22	0.80	0.32	1.38
	higher	-1.41**	0.24	-0.32	0.72
BORD	2 <sup>nd</sup> child	-0.07	0.93	-0.66***	0.52
	3 <sup>rd</sup> child	0.14	1.15	-0.84***	0.43
	4 <sup>th</sup> to high	0.39*	1.48	-0.17	0.84
Likelihood Test	Ratio on 8 DF	23.37***		21.58***	
Wald Test	on 8 DF	20.29***		20.52***	
Score Test (logrank)	on 8 DF	21.16 ***		21.31***	

Note: \*\*\*, \*\* and \* denote significance level at 1%, 5% and 10% respectively.

We move to the parametric analysis of child mortality next. We used the AFT models for this purpose considering four distributions: Weibull, Exponential, Log-Logistic and Log-Normal. AFT models assume a linear relationship between log of completed (latent) survival time  $t$  and

**Table 3 AFT analysis of child mortality**

		Rural				Urban			
		Weibull	Exp	Log logistic	Log normal	Weibull	Exp	Log logistic	Log normal
Intercept		4.71	5.82	4.66	5.15	<b>4.77***</b>	5.94***	4.72***	5.33***
SEX	male	-0.03	-0.06	-0.03	-0.04	-0.03	-0.06	-0.02	-0.02
MAGE	20 to 30	0.20	0.34	0.20	0.24	-0.01	-0.08	-0.01	-0.07
	>30	<b>0.43*</b>	0.79	0.45*	0.55	0.20	0.34	0.21	0.08
MEDU	primary	0.05	0.14	0.05	0.10	-0.04	-0.04	-0.04	-0.05
	secondary	0.14	0.40	0.14	0.17	-0.13	-0.16	-0.13	-0.20
	higher	0.74	1.70	0.73	0.94	0.18	0.54	0.17	0.17
BORD	1 <sup>st</sup> child	0.04	0.14	0.04	0.05	0.31	0.71	0.32	0.47
	2 <sup>nd</sup> child	-0.50	-0.03	-0.04	-0.00	0.37	0.84	0.38	0.57
	4 <sup>th</sup> to high	-0.17	-0.27	-0.18	-0.21	-0.003	0.08	-0.01	0.08
WEALTH	middle	-0.01	-0.01	-0.01	0.03	-0.05	-0.12	-0.05	0.02
	rich	-0.07	-0.17	-0.07	-0.10	0.18	0.36	0.18	0.28
Scale		0.467	1.00	0.457	1.2	0.469	1.00	0.461	1.27
Log (scale)		<b>-0.76***</b>		-0.78***	0.18**	<b>-0.76***</b>		-0.77***	0.24
LogL		-1773.9	-1855.6	-1778	-1812.9	-740.5	-773.6	-742.3	-759.4
LogL (Intercept)		-1786.1	-1867.5	-1790.3	-1824.9	-751.7	-785	-753.3	-769.5
Chisq	on 11 d.f	<b>24.49***</b>	23.9***	24.49***	23.92***	<b>22.45**</b>	22.69**	21.9***	20.25**
AIC		<b>3573.8</b>	3735.1	3582.0	3651.8	<b>1506.99</b>	1571.22	1510.66	1544.78

Note: \*\*\*, \*\* and \* denote significance level at 1%, 5% and 10% respectively.

covariate  $x$ . Now, both for rural and urban area the AIC value is smallest for Weibull distribution indicating Weibull distribution better fits the data than the other distributions. In rural area, only the variable MAGE is significant for greater than 30 years, meaning that for one unit (month) increase in the children's age, the expected survival time increases by  $\exp(0.43) = 1.54$  or 54% more for children whose mother's age are more than 30 years than children with mother aged less than 20 years. In urban area only the intercept term is significant. The term scale is a time scaling factor, it's greater than 1 means failure is accelerated (survival time shortened) and vice versa. The Log(scale) is statistically significant relative to 0 and scale is smaller than 1 for Weibull distribution in both areas, indicating failure is decelerated (survival time lengthened).

#### 4 CONCLUSIONS

Using non parametric, semi parametric and parametric approach of survival analysis, this paper investigates the factors that affect the child mortality of children aged under five years in Bangladesh and also compares the child mortality between rural and urban area. The analysis has important implications for the government and non-government organizations and policy makers of the country who deal with child affair and health. The non parametric analysis suggests that in urban area the 4<sup>th</sup> or higher birth ordered child has a very high failure rate. For both the areas, survival probability is very high for children with higher educated

mother and in urban area the failure rate is very high for children of poor economic status. The Cox-PH regression analysis indicate that in rural area the covariates MAGE, MEDU and BORD have significant affect on child mortality while the significant covariates for urban area are WEALTH and BORD. The AFT analysis shows that for both the areas Weibull distribution better fits the data and only the covariate MAGE is significant for rural area.

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## ON FUZZY REGRESSION ADAPTING PARTIAL LEAST SQUARES

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### **Abstract**

*The usage stage of distributed IT&C applications – DIAs raises specific risks relating to the increased processing and usage strain related to live interactions. The incident categories and impact, as well as associated actors, are shown in order to serve as quantifying factors in the building of models aiming at quantifying their impact on distributed application reliability. A model aiming at extension impact assessment is built and details on the evaluation of the MERICS testing application are detailed. The component obsolescence is evaluated through an additional model and its impact on MERICS is shown alongside difficulties in identifying composing factors.*

**Key words:** distributed applications, interdependencies, MERICS, users, processes

### **1. DIAs internal and external interdependencies**

The interactions that describe DIA usage are controlled by authentication and authorization mechanisms that establish user identity and assign him with component or method-based access rights that enable the separation and differentiation of information control, with benefits to overall application security and data integrity. The following user role types are identified:

- *functional user roles*, associated to persons or processes that act in performing storage and computations on information as specified in the application's operational scenarios and defining the extent of operational method and data access, as well as managing content through differentiated query, insert, update and delete function access at database and table level, as well as associated read, write and delete file access rights; MERICS differentiates between the loading of images and video content and its review or testing with subsequent method access-driven, authorization-differentiated graphical interfaces through-out the presentation layer;
- *analytic user roles*, designed to manage authorized access to meta-information related to the functional domain in DIA usage - data mining, reports, building analytical structures such as OLAP cubes and reviewing results; MERICS defines analytical roles for both the definition and structuring of reporting based on input gathered by risk assessment functions and tools; they do not include access to

predefined reports that target unrefined operational data, leaving this prerogative to the functional roles;

- *technical user roles*, tasked with intermediating access to context and maintenance-related functions and tools as part of the distributed application components and deployment environment; administrators and operators interact with supporting DIA technologies in order to improve on performance, maintain the functioning status of the system and intermediate security tasks – including the creation and updating of user roles; MERICS is managed internally by the author and externally by the hosting service provider.

Defining security roles is done considering the user activity domain as related to DIA design and implementation specifications, which in turn determines the following categories and associated risks in *table 1*:

**Table 1.** Role-determined security risks

<b>Name</b>	<b>Area</b>	<b>Description</b>	<b>Effects</b>	<b>Countermeasures</b>
<b>Excessive access granting</b>	F	overextending user role access, appending existing credential rights instead of creating specialized new ones	data loss or unauthorized and unmanaged changes	new roles for new operational and data access combinations
<b>Insufficient access granting</b>	F	access restriction relies only on security criteria rather than including operational ones	DIA usage flexibility decrease, impossibility of finishing tasks	using user groups and encryption-based authentication mechanisms for sensitive areas
<b>Improper use case mapping</b>	F	failure in understanding security and operational requirements	communication and data quality loss	security role analysis and periodic reviews
<b>Operational access</b>	A	availability of altering mechanisms for the operational information that constitutes the basis for analysis	analytical output relevance loss, loss of operational information privacy	building automated information gathering and processing mechanisms
<b>Undifferentiated analytical review access</b>	A	insufficient delimiting in analytical information security implementation	privacy loss, productivity decrease through the building and usage of irrelevant reports in specific usage areas	classification of report security and information content loss effects
<b>Technical personnel access</b>	T	access to confidential operational and analytical information by virtue of technical skills and tools	information loss or altering	backup, auditing, delegation and separation of technical responsibilities
<b>Unverified maintenance tasks</b>	T	badly scheduled or unreviewed maintenance jobs and actions on deployment tools and DIA components	interference with operational and analytical tasks, delays, data loss, unauthorized access	scheduling of maintenance, operational and analytical processes, documenting procedures

The  $F, A$  and  $T$  areas identify the functional, analytical or technical roles that constitute the risk source.

User responsibilities derive from roles by the addition of direct correspondence to operational use cases and the structure of the group or organization using the distributed application. They correspond to a mapping of the hierarchical structure of the organization and application usage roles, as defined in figure 1 and the following generic model describing their composition.

Let set  $H$  define the hierarchical structure of the  $n$  users and persons that interact with the input or output of DIA components as specified by the functional use cases and described by

$$H = \{H_1, H_2, H_3, \dots, H_k, \dots, H_n\} \quad k < n$$

and set  $R$  of  $m$  items that define the roles associated to the usage of the distributed application components in the performing of tasks:

$$R = \{R_1, R_2, R_3, \dots, R_j, \dots, R_m\} \quad j < m$$

The access to information and operations derived from the function and specifics of the position an employee or contributor has and its relation to neighboring nodes in the tree-like structure formed by describing these associations. Responsibilities define direct and indirect access and implicit influence of an actor on the content and form of the information operated upon by the system.

Let  $A_{H_i}$  be the set of roles mapped to node  $H_i$ , as determined by the specifics of operations performed. The responsibility  $RESP$  of the associated user  $i$  hierarchical position does not limit itself to these, but includes the ones belonging to underlying hierarchical positions, defined by set  $A_{rel}^i$  defining relating roles:

$$RESP_{H_i} = A_{H_i} \cup A_{rel}^i$$

$$A_{rel}^i = \{RESP_{H_j} | H_j \text{ subordinate of } H_i, \forall i, j = \overline{1, n}\}$$

$$A_{H_i} = \{R_{t_1}, R_{t_2}, \dots, R_{t_{t_i}}\}, \forall t_i = \overline{0, n-1}$$

$$R_{t_j} \in R, \forall i = \overline{1, n}, j = \overline{1, t_i}$$

where:

- $t_i$  – number of associated roles for node  $H_i$ ;
- $R_{t_1} \dots R_{t_{t_i}}$  – roles associated directly to node  $H_i$  and corresponding to items in set  $R$ .

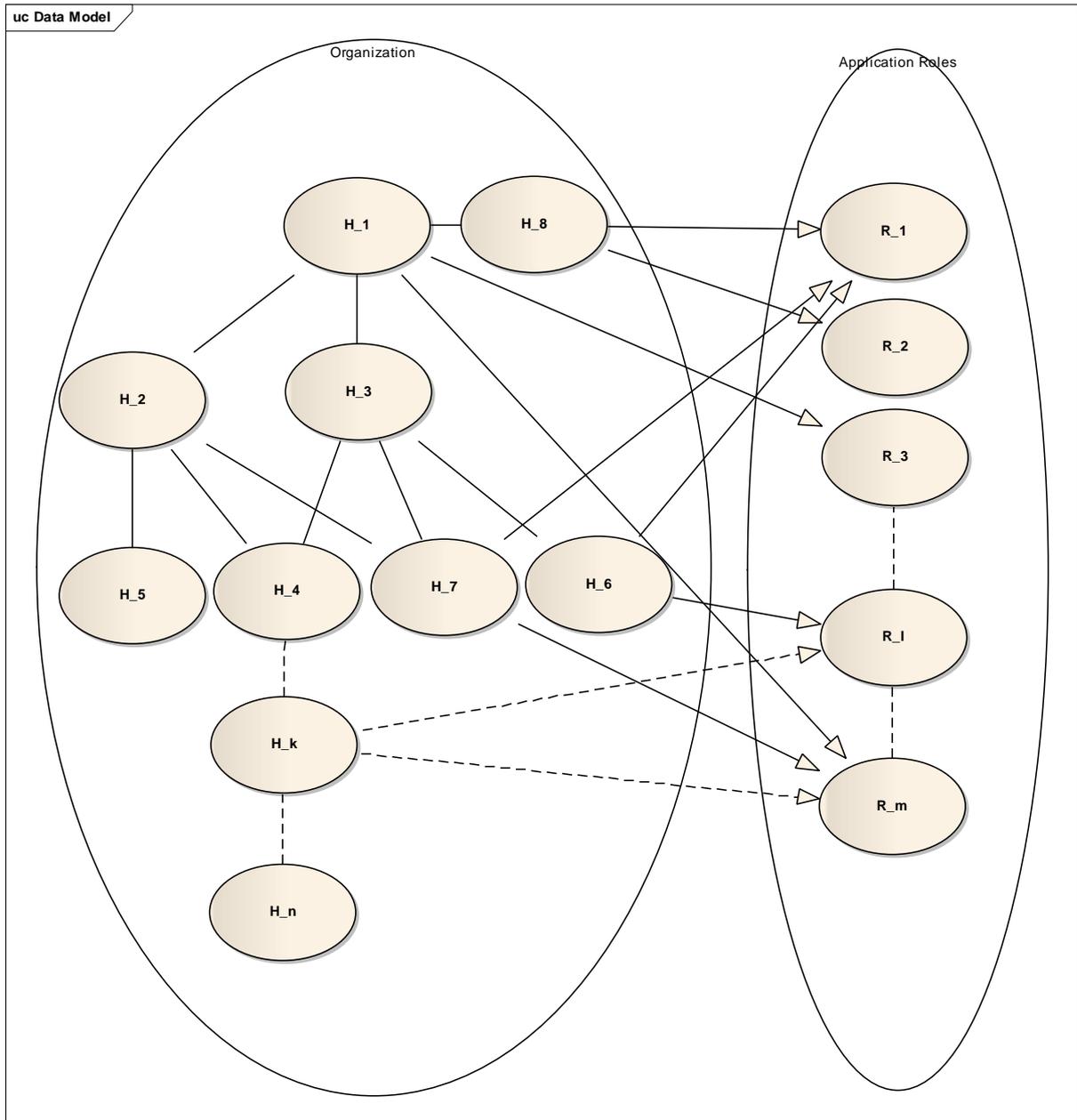


Figure 1. Organization hierarchy – application roles correspondence

Based on the previous model and information in figure 1, responsibilities for position node  $H_2$ , corresponding to user 3 has the following values assigned:

$$RESP_{H_2} = A_{H_2} \cup A_{rel}^3 \cdot A_{H_2} = \emptyset$$

detailed as

$$\begin{aligned} RESP_{H_2} &= \emptyset \cup A_{rel}^3 = \emptyset \cup \{RESP_{H_2}, RESP_{H_3}, RESP_{H_7}\} \\ &= \emptyset \cup A_{H_2} \cup A_{rel}^4 \cup A_{H_2} \cup A_{rel}^5 \cup A_{H_7} \cup A_{rel}^7 \\ &= \emptyset \cup A_{H_2} \cup A_{H_7} \cup \emptyset \cup A_{H_2} \cup \emptyset \cup A_{H_7} \cup \emptyset \\ &= \emptyset \cup \{R_{H_2}, R_{H_7}\} \cup \{R_{H_2}, R_{H_7}\} \cup \{R_{H_2}, R_{H_7}\} \\ &= \emptyset \cup \{R_{H_2}, R_{H_7}\} \cup \{R_{H_2}, R_{H_7}\} \cup \{R_{H_2}, R_{H_7}\} = \{R_{H_2}, R_{H_7}\} \end{aligned}$$

As observed, even if user 3 has no direct role associated, he inherits from the relationship defined by links in the DIA hierarchy. The assignment of responsibilities introduces the problematic of defining and delimiting hierarchical positions and associated workloads, in order to correctly map roles to operational and analytical functions.

Distributed application components are separated by platform, role, physical location and security concerns in sections which interact within platforms and communication media shared by multiple systems. The reliance on common information structures and messaging channels impacts on the performance and availability of methods and creates the need for assessing the impact of incidents and improperly functioning platform components in the performance of the application. The *interdependency* property, defined as the degree in which the operational status and output of a component influences the activity of another.

*Internal interdependencies* characterize DIA modules and tools within the same application, relating to communication, synchronous and asynchronous operation, security and incident effects, as well as the impact of damaged or invalid information in the functioning and output relevance for later usage. MERICS introduces dependencies of different magnitude as the architectural layer increases, with persistence isolated and secured from synchronicity or damage propagation as compared with the service or presentation layers.

*External interdependencies* define interactions with outside modules, across communication channels whose traffic is not under the supervision of the DIA operating parties and are accessible to a various degree to the general public. In addition, it includes the aspect of deployment platform failures or hardware performance as a factor that affects the functioning of components. MERICS, the distributed application used as a testing platform in risk factors identification, as well as risk assessment model evaluation, relies on the deployment platform specifics – hardware, software instruments – in the overall performance, with impact on the timing of synchronous methods and susceptibility to security threats.

The items shown in tables 2, 3 and 4 are selected to reflect on their importance in the usage of distributed applications, alongside a description of effects, counteractions and the practical implementation of these, numbered as follows: *MERICS.TEST.Desktop* (1), *MERICS.WEBAPP* (2), *MERICS.LOGICAL* (3), *MERICS.OPERATIONAL* (4), *MERICS.COMMON* (5), *MERICS.DataOperations* (6), *MERICS.AUTHENTICATION* (7), *MERICS.WCF* (8), *MERICS.Service* (9), *MERICS.ANALYTICAL* (10) and *MERICS.CONTEXT* (11), as well as the operational (12) and analytical (13) databases.

The communication channels represent a vulnerable component of distributed applications through their susceptibility to attacks and the unavailability of details relating to their operating status and performance. The information transferred across them undergoes two separate and complementary processes, as formats in emitter and receiver entities are aligned and security-enhancing procedures are performed. Table 2 details on the risks that induce lower operating quality and increase the time needed to process requests.

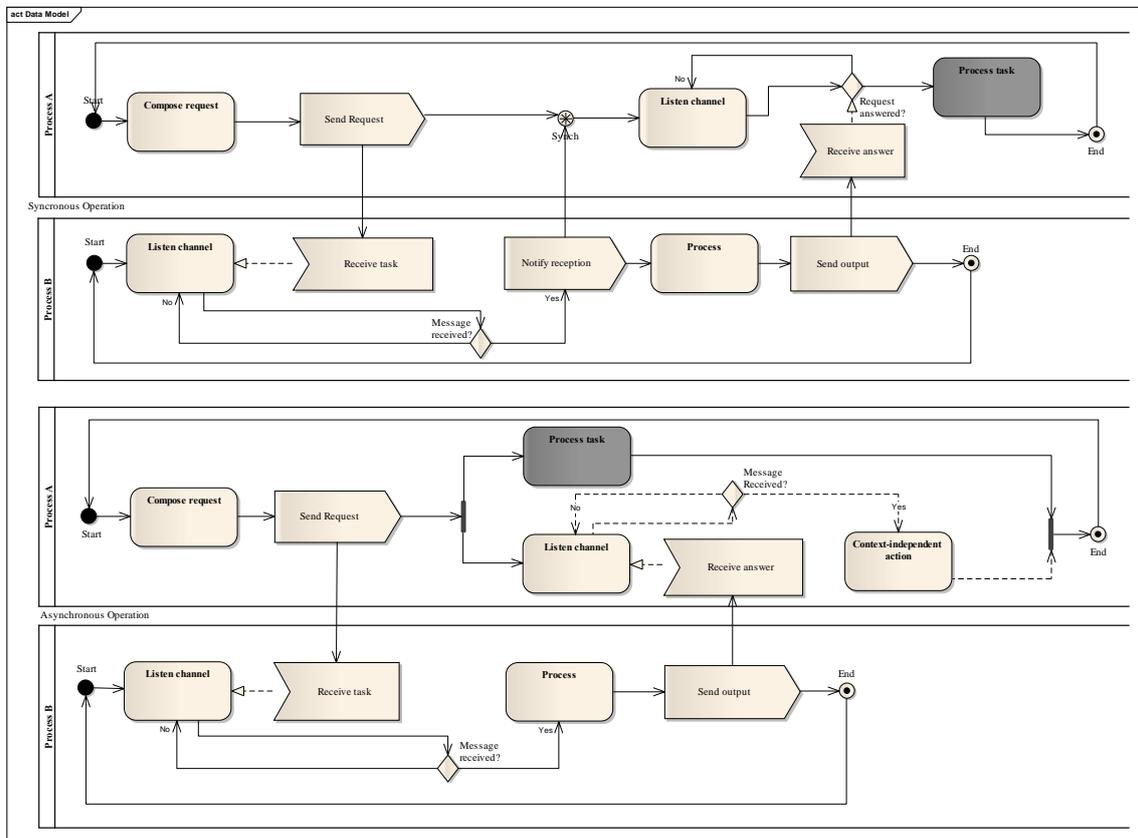
**Table 2. Communication risks**

<b>Risk</b>	<b>Description</b>	<b>Effects</b>	<b>Counteractions</b>	<b>MERIC S</b>
Unsynchronized data contracts usage	outdated WSDLs, failure to communicate changes, changes in the optional status of method arguments	errors, incomplete parsing of information, deprecated methods and attributes usage	documenting and communicating changes on the emitter side, periodic validation of message format on the receiver side; usually appears in public, general-use Web services – weather, exchange rates	(5), (8), (9)
Improper type formatting	changes in encoding, length, content appearing in formatting and encoding or decoding	data loss errors, loss of information quality, delays due to recasting	validating hardware and software compatibility in communication actors	(8), (9)
Incompatible complex structure usage	using custom-built structures that rely on incompatible data types or which are not described by data contracts	errors and information loss due to decoding failure	including complex type definition and encoding in service description files	(5), (8), (9)
Variances in endpoint security	changes in security levels through-out the communication components	security validation errors, authentication failures	assessing the impact of unilaterally increasing or decreasing security	(7), (8), (9)
Message delays	time-outs in receiver communication endpoints	errors and delays in task processing, loading of memory for queued messages	asynchronous methods, alternate, interchangeable role modules	(3), (4), (8), (9)

The nature of DIA component interactions is a factor in the measuring of incident susceptibility, as the context of their operations raises risks with respect to data quality, module availability and processing load. The interaction between components and dependency on timed actions constitutes a criterion in the definition of asynchronous and synchronous operations.

*Asynchronous processes*, shown in figure 2, bottom section, operate on information without having to relate on external output in the finishing of tasks. Data formatting, as well as scheduled jobs in operational and analytical databases belong to this category. In the course of their execution, they do not require or rely on data changes triggered by other components. They are less susceptible to errors relating to informational quality or validation than their counterparts. MERICS implements asynchronous operations primarily at database level, as the formatting and export of operational database records for data mining purposes

is a primarily technical task done without regard to the quantity or content of information, within predetermined specifications and using known filters. *All input information is known at the moment of execution.* If processes communicate, response information is used outside the context of the task.



**Figure 2.** Synchronous and asynchronous processes

*Synchronously operating processes, shown in figure 2, top section, depend on others in the solving of tasks, and whose output is affected by the order of interactions and are susceptible to incidents that derive from the timing and information dependencies in these steps. Not all information is known a priori, as opposed to the other category, with consequences on the order and timing of steps. Table 3 identifies the incidents that synchronous operations involve, as well as the MERICS components implementing countermeasures.*

**Table 3.** Synchronous process incidents

<b>Incident</b>	<b>Description</b>	<b>Effects</b>	<b>Counteractions</b>	<b>MERIC CS</b>
Time-outs and component unavailability	failure in receiving the answer within a given period, either arbitrarily chosen or predetermined	outcome quality and availability	alternate services, extending time-out intervals	(3), (4), (8), (9)
Excessive request strain	overloading of a component's capabilities by request number	delays in processing requests, errors in emitter and sender components	extending hardware capabilities, adding similar components, load balancing software controllers	(3), (4), (10), (11)
Cascade effect propagation	delay time builds up as multiple components are affected	in services that share communication channels and message queues, unrelated incidents cause failures in properly functioning exchanges	using multiple communication channels for critical tasks, prioritizing and excluding underperforming items from the queue	(3), (8), (9), (11)
Brute force	limitations in timing increase attacks damage	unavailability of communication	Implementing communication pattern detectors and additional service components	(7), (8), (9)
Impersonation	limits in response time and available security protocols increase the likelihood of successful security breaches	data theft and altering due to failures in detecting attacks over small periods of time	Using pattern detectors, switching to asynchronous messaging in data whose exchange is not time-critical	(7), (11), (10)

*Autonomy* is the DIA component level correspondent of asynchronous processes, defining modules that act independently of the status and informational content of other runtime components, relying on input information that is already present within the system. However, this feature does not exclude vulnerabilities deriving from the quality of both input and output data, as other processes influence the relevancy of results. Additionally, autonomy is not required to be mutual, as DIA usage includes scenarios in which these components serve as real-time input providers for others, often within synchronous jobs. *Table 4* details on vulnerabilities, effects and MERICS components implementing software features minimizing impact on the application.

**Table 4.** Autonomous component vulnerabilities

<b>Vulnerability</b>	<b>Description</b>	<b>Effects</b>	<b>Counteractions</b>	<b>MERICS</b>
Data relevancy	unavailability of real-time quality checks	storage and processing of improperly validated information	implementing validation controls in both input and output information	(1),(2),(4), (6),(12), (13)
Incident communication	failures are not detected instantly by other components in the system	reliance on improperly functioning components	implementing auditing and fault detectors	(7),(8),(9), (11),(12), (13)
Specialization	autonomous components act in predetermined, inflexible process areas with a high degree of specialization	limited reliance on autonomy as protection against errors and security threats	extending impact by implementing asynchronous computation tasks in autonomous components	(3),(4)
Error detection	data loss and altering is not immediately detected outside autonomously operating components	improperly formatted, invalid information in interdependent components that process information at a later time	synchronous fault detectors, validation in all interacting components	(1),(2), (3),(4), (9),(11)
Improper maintenance	improper functioning is not readily understood or detected by maintenance crew	derived from the high specialization, it affects component and process availability	documentation, training, separation of tasks within technical usage areas	(3)

Information flow in DIA-mediated tasks is dependent on the synchronization of components and availability of input for each successive step in computation. The specialization of DIA modules, beneficial to the speed and quality of output, increases incident risks due to the dependencies it imposes, as the system components do not possess all available information and algorithms to provide answers, relying on collaboration to achieve the completion of jobs. Considering this property, deficiencies in information synchronization include:

- *reduced contextual awareness* in multi-system collaboration; the users of an application are performing specific tasks, and may not be completely aware of the relevancy and global positioning of the specific stage they mediate, leading to decreased information quality as the input is not contextually validated and security vulnerabilities by the failure to protect data as its sensitivity is unknown;
- *information quality deficiencies*, as collaborating components rely on previous stages in validating information and take its correctness for granted; an algorithm for assessing component performance is limited to factors inside the analyzed methods; in MERICS this feature created problems in both operational and analytical modules, as the need quality of output is dependent on the entirety of actions performed as part of an use case; adding validation controls

and cross-system analytical factors reduces the incidence of incorrect information processing.

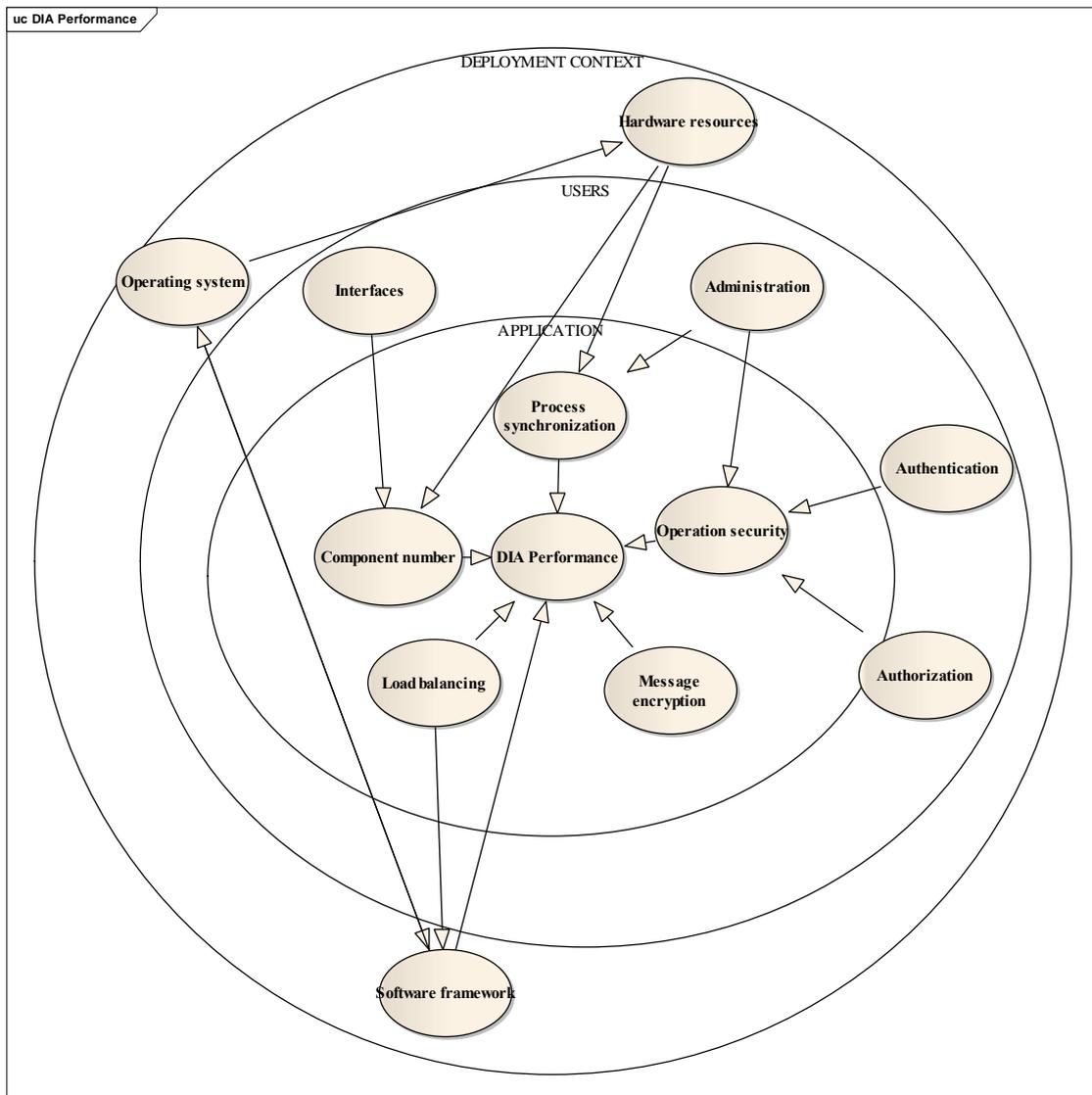
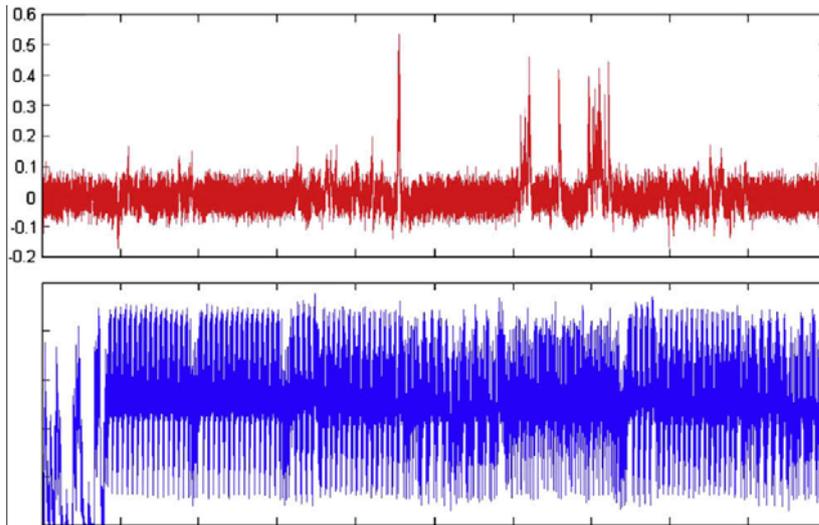
## 2. DIA maintenance risks

Maintenance relates to the manual tasks and processes that serve the optimum functioning of DIA components and communication channels. It is performed by technical users, administrators and external parties, as well as by means of automated repository and memory cleansing, message flow refining, load balancing and caching operations. It contains two separate areas of interest as relating to the target of the jobs performed – hardware and software.

Hardware maintenance groups together actions that aim at the updating and ensuring a proper running state for devices on the DIA deployment platform. Considering risks developed as part of the maintenance processes, hardware management targets the avoidance or minimization of:

- *power failures*, with energy backup systems and recovery monitoring; the purpose of installing alternative generators ranges from ensuring an interval for saving session and operational information before performing a controlled shutdown, in the lower extreme, to the indefinite ensuring of the power supply in a transparent transition that does not affect user activity;
- *hardware component failures*, with repair or replacement options in situations where recovery is impossible; servicing, intermediate backup systems, multiple interacting units similar to parallel processing ensure the minimization of incident effects; documenting on recovery procedures and communicating vulnerabilities, as well as tracing the source of the incidents helps reduce the inherent component downtime or increased strain on similar ones in DIA usage;
- *data loss* – potentially damaging to the relevancy and availability of information, it relates to failures in storage instruments – hard-disks, backup tapes, mobile devices; prevention through backup and the subsequent maintenance of versions and copies by specialized companies or through internal resources, recovery procedures for damaged disks, fire prevention for storage rooms, ensures the lowering of costs induced by missing or irrecoverable information; the budget for such procedures varies depending on the activities that distributed applications manage;
- *security* – brute force attacks, unauthorized access, data handling leaves traces in the hardware components runtime indicators – power usage, temperature, sound; AES encryption information is gathered by means of viewing patterns in electrical voltage as blocks of data are encrypted every nine steps and every cipher item leaves a distinct signature – figure 2 lower section, with the attacker able to identify specific patterns and gradually identifying components through successive trials; in a similar fashion, maintenance operators and processes trace the hardware signature of attacks as part of routine component status surveillance – figure 2, upper section (1).

**Figure 3.** AES encryption algorithm attack hardware signature (1)



**Figure 4.** DIA performance dependencies

Information is exchanged between DIA components by means of messaging conduits, formatting and encrypting data at one end, as well as validating credentials and recomposing the programmatic entities at the other. These operations are influenced by user access and the operational status of the channels and endpoints. In concurrent, multiple source DIA interactions, credentials and message content serve as prioritizing factors, as well as the first layer of defense against security breaches. Maintenance tasks relate to the management of:

- *user credentials*, as over the lifespan of the application the identities of the accessing persons and processes change, as well as the validity of input – passwords and digital certificates expire, users move inside and outside the DIA-operating organization, component security requirements change with the diminishing or increasing of risk factors for specific tasks; maintenance technicians and scheduled processes ensure the periodic updating of database and operating system access, especially in user accounts with administrative or confidential clearance;
- *message queuing review and configuration*, with surveillance of channel load, incidents and configuration of bandwidth for the insurance of efficient and time-efficient communication, especially with respect to synchronous processes; prioritizing messages and incidents based on severity scales configurable through administrative interfaces; the *MERIC.S.CONTROL* module delegates tasks acting in part based on preconfigured component and message priority, with the possibility of runtime reevaluation.

The direction of the dependency indicators in figure 4 as opposed to the context also indicates the coverage area of the effect, with inward referencing arrows indicating specificity to the described process, and outward the generalness of the property. Considering a graph representation of the interactions, the roads between nodes indicate the chain of dependencies; the software framework, as described in the approach, impacts DIA performance in two ways – directly, through processing support, protocols and standards, and indirectly, by influencing and being influenced by the operating system, which in turn defines the hardware resources usage and indirectly the maximum component number, with direct effect on DIA performance.

The performance of distributed application components is affected by risks deriving from vulnerabilities and interfering in successive layers as related to the usage environment, shown in figure 3:

- the deployment context, associating hardware and software support components as well as the technologies that form the basis of the application runtime execution; operating systems and software framework choices affect each other and the system's performance; *MERIC.S* uses cross-platform Microsoft technologies, with the optimization of their interaction relevant in isolating external interference in determining operational and assessment model behavior;
- the usage context, with authentication and authorization, as well as operational administration and interface design impacting on the amount of resources used by DIA modules; the security level, encryption protocols and number of external interactions affect the performance and computing efficiency; *MERIC.S* separates

the endpoints based on the risk assessment values, with effects in the optimization of resource sharing;

- the application, with component number, process control, security and encryption algorithms implementation influencing the amount of computation power needed for usage; MERICS implements operational control, multi-threading, task separation and ordering, as and analytical evaluation of performance indicators, with continuous optimization for underperforming algorithms.

## CONCLUSIONS

Incident prevention ensures the minimization of frequency of occurrence, as well as the cost of recovery and revision of application components. In situations where prevention fails or is not envisioned and incidents occur, assessment and recovery protocols ensure the lowering of damage done through direct and indirect costs. Table 5 identifies the steps as envisioned during the development and usage of the MERICS distributed application.

**Table 5.** Disaster recovery steps

No.	Step	Issues	Actors
1	Identification	determining the source, security break, affected components	operational users, developers, maintenance crew, system administrators
2	Stopping of malicious activity	action effectiveness, difficulties in eliminating all attack routes	administrators, operational users
3	Removal of damage	restarting affected components, recovering lost or tampered information	functional and database administrators, operators
4	Behavior description	area of incidence, technical or logical vulnerability	users, business analysts, system designers, developers, testers
5	Assessment of effects	choosing assessment models, risk budgeting, cost valuation	users, operational management,
6	Application updating	extending functionalities in affected components, improving security algorithms and procedures	system and security designers, developers
7	Testing	validating changes, reproducing incident scenarios	developers, testers, users
8	Deployment	replacing faulty components in the live usage environment	Functional administrators, testers, users
9	Documentation	Evaluating impact and documenting effects, patterns of occurrence and response	users, business analysts, designers, developers, testers, management

The completion of first three steps of the procedure defines the cost impact of the incident, as the timing and tools available in detecting and counteracting threats and failures in the application's components influence their span and effects.

The damage removal stage in disaster recovery procedures includes the resubmitting and reprocessing of pending requests and tasks at the moment of incident occurrence. Factors in the prioritizing of jobs derive from the following aspects:

- the severity of the request in what concerns the importance of output delivery speed in the quality of the response; real-time information such as exchange rates and stock exchange quotations lose their relevance over small periods and must be processed by alternate modules; MERICS prioritizes information exchange through the usage of its control role component, as well as reevaluation of the delegation mechanisms through input from MERICS.ANALYTICAL and associated database;
- the identification of erroneous messages following the same pattern that caused the error, if the structure or content of the communication was the source of the vulnerability, as well as the identification of security threats related to security incidents, in case the attacker forces his entry into the system by more than one communication item.

The reprocessing capacity of the system is improved by the implementation of role-interchanging components, which are available for task delegation in case the functionality of one module is disturbed.

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<sup>2</sup> Codification of references in text:

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## A STEP-WISE METHOD FOR EVALUATION OF DIFFERENTIAL ITEM FUNCTIONING

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### Abstract:

*Item bias or differential item functioning (DIF) has an important impact on the fairness of psychological and educational testing. In this paper, DIF is seen as a lack of fit to an item response (IRT) model. Inferences about the presence and importance of DIF require a process of so-called test purification where items with DIF are identified using statistical tests and DIF is modeled using group-specific item parameters. In the present study, DIF is identified using item-oriented Lagrange multiplier statistics. The first problem addressed is that the dependence of these statistics might cause problems in the presence of a relatively large number DIF items. A stepwise procedure is proposed where DIF items are identified one or two at a time. Simulation studies are presented to illustrate the power and Type I error rate of the procedure. The second problem pertains to the importance of DIF, i.e., the effect size, and related problem of defining a stopping rule for the searching procedure for DIF. The estimate of the difference between the means and variances of the ability distributions of the studied groups of respondents is used as an effect size and the purification procedure is stopped when the change in this effect size becomes negligible.*

**Key words:** *Differential Item Functioning; Effect Size; Item Response Theory; Model Fit; Polytomous Items*

### INTRODUCTION

Differential item functioning (DIF) occurs when respondents with the same ability but from different groups (say, gender or ethnicity groups) have a different response probabilities on an item of a test or questionnaire (Embretson & Reise, 2000). Several statistical DIF detection methods have emerged in the last three decades (Camilli, 1992; Dorans & Kulick 1986; Finch, 2005; Holland & Thayer, 1988; Kelderman & Macready, 1990; Lord, 1980; Muthén, 1988; Shealy & Stout, 1993; Swaminathan & Rogers, 1990; Thissen, Steinberg, & Wainer, 1988; Raju, 1988; Roussos & Stout, 1996). During this period many researchers have reviewed various DIF detection methods (e.g., Camilli & Shepard, 1994; Holland & Wainer, 1993; Millsap & Everson, 1993; Penfield & Camilli, 2007; Roussos &

Stout, 2004). Most of the techniques proposed for the detection of DIF have been based on the evaluation of differences in response probabilities between groups conditional on some measure of ability. We can classify these techniques under two general categories: the first category is where a manifest score, such as the number-correct score, is taken as a proxy for ability and the second is where a latent ability variable of an IRT model functions as an ability measure.

The most common method used in the first category is the Mantel-Haenszel (MH) approach where DIF is evaluated by testing whether the response probability, given number-correct scores, differs between the groups. The MH test works quite well in practice under the Rasch model. Fischer (1993, 1995), however, argues that its application under other IRT models raises several theoretical limitations. For instance, sufficient statistics does not hold for the 2PL and 3PL models. Fischer's view on sufficient statistics equally applies to the log-linear approach where sum scores are used as proxies for ability; this view is also shared by Meredith and Millsap (1992). The observed score is nonlinearly related to the latent ability metric (Embretson & Reise, 2000; Lord, 1980) and factors such as guessing may preclude an adequate representation of the probability of correct response conditional on ability. Having said that, in general the correlation between the number-correct scores and ability estimates is quite high, so this is not the most important reason for considering alternative methods. The main problem arises in situations where the number-correct score loses its value as a proxy for ability. For example, there are test situations with large amounts of missing data and in the case of computer adaptive testing, where every student is administered a virtually unique set of items. In all these situations the number-correct score may not be appropriate for a meaningful assessment.

In an IRT model, ability is represented by latent variable  $\vartheta$ , and a possible solution to the number correct score problem is to apply the MH and log-linear approach using subgroups that are homogenous with respect to an estimate of  $\vartheta$ . This, however, introduces a different problem that the estimate of  $\vartheta$  is subject to estimation error, which is difficult to take into account when forming the subgroups. An alternative is to view DIF as a special case of misfit of an IRT model and to use the machinery for IRT model-fit evaluation to explore DIF. An overview of this approach was given by Thissen, Steinberg, and Wainer (1993). In that overview, evaluation of item parameter invariance over subgroups using Likelihood ratio and Wald statistics was presented as the main statistical tool for detection of DIF. Glas (1998, 1999) argues that the Likelihood ratio and Wald approach are not very efficient because they require estimation of the parameters of the IRT model under the alternative hypothesis of DIF for every single item. To address these shortcomings, Glas (1998, 1999) proposes using the Lagrange multiplier (LM) test by Aitchison and Silvey (1958), and the equivalent efficient-score test (Rao, 1948), which do not require estimation of the parameters of the alternative model. Further, this approach supports the evaluation of many more model assumptions such as the form of the response function, unidimensionality and local stochastic independence, both at the level of items (Glas & Falcón, 2003) and at the level of persons (Glas & Dagohoy, 2007).

All methods listed above are seriously affected by the presence of high proportions of DIF items in a test and by the inclusion of DIF items in matching variable. To address this issue, several scale purification procedures have been suggested for the DIF detection methods, such as the two-stage or iterative Mantel-Haenszel method (Holland & Thayer, 1988), the iterative Mantel method, the iterative generalized Mantel-Haenszel method

(Wang & Su, 2004a, 2004b), the iterative logistic regression method (French & Maller, 2007), and the iterative linking IRT-based method (Candell & Drasgow, 1988; Park & Lautenschlager, 1990).

Scale purification procedures are useful in maintaining Type I error rate and have high power when tests contain only a few DIF items. However, if tests have many DIF items, then DIF contamination cannot be completely eliminated by current scale purification procedures. Similar conclusions have been drawn when scale purification procedures were implemented on IRT-based DIF methods (Candell & Drasgow, 1988; Lautenschlager, Flaherty, & Park, 1994; Park & Lautenschlager, 1990) and non-IRT-based DIF methods (Clauser, Mazor, & Hambleton, 1993; French & Maller, 2007; Hidalgo-Montesinos & Gómez-Benito, 2003; Holland & Thayer, 1988; Miller & Oshima, 1992; Navas-Ara & Gómez-Benito, 2002; Wang & Su, 2004a, 2004b, 2010). In this paper we propose an alternative scale purification method using Lagrange multiplier tests to address DIF contamination.

The significance of DIF, the extent to which the inferences made using test results are biased by DIF, is yet another important issue that needs to be looked at. The effect size of DIF is important to consider to avoid complicating inferences by practically trivial but statistically significant results. An example of a method to quantify the effect size is the DIF classification system for use with the MH statistical method developed by the Educational Testing Service (Camilli & Shepard, 1994; Clauser & Mazor, 1998). In an IRT framework we propose to use an estimate of the difference between the means of the ability distributions of the studied groups of respondents as an effect size. This is motivated by the fact that ability distributions play an important role in most inferences made using IRT, such as in making pass/fail decisions, test equating, and the estimation of linear regression models on ability parameters as used in large scale education surveys such as NEAP, TIMSS and PISA.

In this paper we would first sketch a model of DIF and a concise framework of Lagrange multiplier test for the identification of DIF items. We would then present a number of simulation studies of the Type I error rate and power analysis. The difference between two versions of the LM test, one targeted at uniform DIF and one targeted at non-uniform DIF will be shown using a simulated example. This is followed by presenting an example using empirical data to show how the procedure works in practice. Finally, some conclusions are drawn, and suggestions for further research are provided.

## **DETECTION AND MODELING OF DIF**

In IRT models, the influences of items and persons on the observed responses are modeled by different sets of parameters. Since DIF is defined as the occurrence of differences in expected scores conditional on ability, IRT modeling seems especially fit for dealing with this problem. In practice, more than one DIF item may be present and therefore a stepwise procedure will be proposed where DIF items are identified one or two at a time. Both the significance of the test statistics and the impact of DIF are taken into account. The following procedure will be used here for detection and modeling of DIF. First, marginal maximum likelihood (MML) estimates of the item parameters and the means and variance parameters of the different groups of respondents are made using all items. Then an item is identified with the largest significant value on a Lagrange multiplier (LM) test statistic targeted at DIF. To model the DIF in this item, the item is given group-specific item

parameters. That is, in the analysis, the item is split into two virtual items, one that is supposed to be given to the focal group and one that is supposed to be given to the reference group. Then, new MML estimates are made and the impact of DIF in terms of the change in the means and variances of the ability distributions is evaluated. If this change is considered substantial, the next item with DIF is searched for. The process is repeated until no more significant or relevant DIF is found. The assumptions of this procedure are that (1) the item which is mostly affected by DIF will have the largest value of the LM statistic regardless of the bias caused by the other items with DIF, and (2) the change in the means and variances of ability distributions will decrease when the items with the DIF are given group specific item parameters one or two at a time.

### IRT Models

In the present study, we both consider dichotomously and polytomously scored items. For dichotomously scored items, the one-parameter logistic model (1PLM) by Rasch (1960), the two-parameter logistic model (2PLM) and the three-parameter logistic model (3PLM) by Birnbaum (1968) will be used. For polytomously scored items, we use the generalized partial credit model (GPCM, Muraki, 1992). However, the methods proposed here also apply to other models for polytomously scored items, such as the PCM by Masters (1982) or the nominal response model by Bock (1972).

In the 3PLM, the item is characterized by a difficulty parameter  $\beta_i$ , a discrimination parameter  $\alpha_i$  and a guessing parameter  $\gamma_i$ . Further,  $\vartheta_n$  is the latent ability parameter of respondent  $n$ . The probability of correctly answering an item (denoted by  $X_{ni} = 1$ ) is given by

$$P(X_{ni} = 1 | \vartheta_n) = P_i(\vartheta_n) = \gamma_i + (1 - \gamma_i) \frac{\exp(\alpha_i(\vartheta_n - \beta_i))}{1 + \exp(\alpha_i(\vartheta_n - \beta_i))}. \quad (1)$$

If the guessing parameter  $\gamma_i$  is constrained to zero, the model reduces to the 2PLM and if the discrimination parameter  $\alpha_i$  is also constrained to one, the model reduces to the 1PLM.

DIF pertains to different response probabilities in different groups. Here we consider two groups labeled the reference group and the focal group. The generalization to more than two groups is straightforward. A background variable will be defined by

$$y_n = \begin{cases} 1 & \text{if person } n \text{ belongs to the focal group,} \\ 0 & \text{if person } n \text{ belongs to the reference group.} \end{cases}$$

As a generalization of the model defined by equation 1 we consider

$$P_i(\vartheta_n) = \gamma_i + (1 - \gamma_i) \frac{\exp(\alpha_i(\vartheta_n - \beta_i) + y_n(\phi_i(\vartheta_n - \delta_i)))}{1 + \exp(\alpha_i(\vartheta_n - \beta_i) + y_n(\phi_i(\vartheta_n - \delta_i)))}. \quad (2)$$

This model implies that the responses of the reference population are properly described by the model given by equation 1, but that the responses of the focal population

need additional location parameters  $\delta_i$ , additional discrimination parameters  $\phi_i$ , or both as given by equation 2. The first instance covers so-called uniform DIF, that is, a shift of the item response curve for the focal population, while the later two cases are often labeled non-uniform DIF, that is, the item response curve for the focal population is not only shifted, but it also intersects the item response curve of the reference population.

For polytomous items, the GPCM by Muraki (1992) will be used. The probability of a student  $n$  scoring in category  $j$  on item  $i$  (denoted by  $X_{nij} = 1$ ) is given by

$$P(X_{nij} = 1 | \theta_n) = P_{ij}(\theta_n) = \frac{\exp(j\alpha_i\theta_n - \beta_{ij})}{1 + \sum_{h=1}^{M_i} \exp(h\alpha_i\theta_n - \beta_{ih})}, \quad (3)$$

for  $j = 1, \dots, M_i$ . An

example of the category response functions  $P_{ij}(\theta_n)$  for an item with four ordered response categories is illustrated in Figure 1. Further, the graph also shows the expected item-total score

$$E(T_i | \theta) = \sum_{j=1}^{M_i} jE(X_{ij} | \theta) = \sum_{j=1}^{M_i} jP_{ij}(\theta). \quad (4)$$

where the item-total score is defined as  $T_i = \sum_{j=1}^{M_i} jX_{ij}$ . Note that the expected item-total score increases as a function of  $\theta$ .

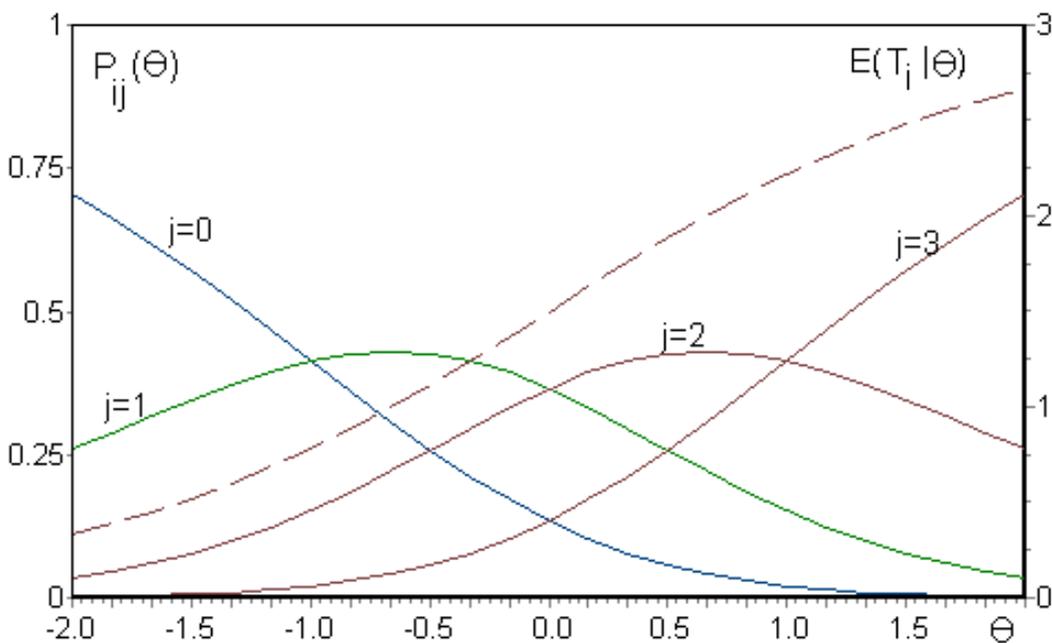


Figure 1: Response functions and expected item-total score under the GPCM.

### MML Estimation

The LM test for DIF will be implemented in an MML estimation framework. To describe the statistic, MML estimation will be outlined first. MML estimation was developed by Bock and Aitkin (1981; see also Bock & Zimowski, 1997; Mislevy, 1984, 1986; Rigdon & Tsutakawa, 1983). In the MML framework adopted here, it is assumed that the respondents belong to groups, and that ability parameters of the respondents within a group have a normal distribution indexed by a group specific-mean and variance parameter. Let  $g(\theta_n; \lambda_{y(n)})$  be the density of ability distribution of group  $y$ , with parameters  $\lambda_{y(n)}$  where  $y(n) = y_n$ , i.e., the index of the group to which respondent  $n$  belongs. To identify the model, the mean and variance of one of the groups are usually set to zero and unity, respectively. Further, let  $\xi$  be a vector that contains all the item parameters. Finally,  $\eta$  is the vector of all item parameters  $\xi$  and the parameters  $\lambda$  of the ability distributions. The log likelihood function of  $\eta$  can be written as

$$\log L(\eta) = \sum_{n=1}^N \log \int p(x_n | \theta_n, \xi) g(\theta_n; \lambda_{y(n)}) d\theta_n \quad (5)$$

where  $p(x_n | \theta_n, \xi)$  is the probability of response pattern  $x_n$  of respondent  $n$  ( $n = 1, \dots, N$ ). The estimation equations that maximize the log-likelihood are found by setting the first-order derivatives of equation 5 with respect to  $\eta$  equal to zero. Glas (1999) shows that expressions for the first-order derivatives can be derived using Fischer's identity (Efron, 1977; Louis, 1982):

$$\frac{\partial}{\partial \eta} \log L(\eta) = \sum_n E[\omega_n(\eta) | x_n; \eta] \quad (6)$$

with

$$\omega_n(\eta) = \frac{\partial}{\partial \eta} \log [p(x_n | \theta_n, \xi) g(\theta_n; \lambda_{y(n)})]$$

The expectation in equation 6 is with respect to the posterior distribution  $p(\theta_n | x_n; \xi, \lambda_{y(n)})$ . That is, the first order derivatives are equal to the posterior expectations of the first order derivatives of a likelihood function where the ability parameters are treated as observations. This grossly simplifies the derivations of the likelihood equations because  $\omega_n(\eta)$  is very simple to derive. As an example we derive the MML estimate for the mean of the ability distribution of the focal group, that is, the group of respondents where  $y_n = 1$ . The distribution of the ability parameters is normal, so if the values of  $\theta_n$  would be known, the estimation equation  $\sum_n \omega_n(\eta) = 0$  would be equivalent to

$$\mu = \frac{\sum_{n=1}^N y_n \theta_n}{\sum_{n=1}^N y_n} .$$

By Fisher's identity as given in equation 6, the MML estimation equation becomes

$$\mu = \frac{\sum_{n=1}^N y_n E[\theta_n | \mathbf{x}_n; \eta]}{\sum_{n=1}^N y_n} . \quad (7)$$

This identity will prove very helpful in the interpretation of the LM test for DIF as shown below.

### A lagrange multiplier test for dif

In IRT, test statistics with a known asymptotic distribution are very rare. The advantage of having such a statistic available is that the test procedure can be easily generalized to a broad class of IRT models. Therefore, in the present article, the testing procedure will be based on the Lagrange multiplier test. In 1948, Rao introduced a testing procedure based on the score function as an alternative to likelihood ratio and Wald tests. Silvey (1959) rediscovered the score test as the Lagrange multiplier (LM) test. The LM test (Aitchison & Silvey, 1958) is equivalent with the efficient-score test (Rao, 1948) and with the modification index that is commonly used in structural equation modeling (Sörbom, 1989). Applications of LM tests to the framework of IRT have been described by Glas (1998, 1999), Glas and Falcón (2003), Jansen and Glas (2005) and Glas and Dagohoy (2007). The LM test is based on the rationale that there exists a general model and a special case of it which is derived by imposing one or more restrictions on the general model. The statistical hypothesis to be tested is given by these restrictions.

To identify DIF as defined by the model given in equation 2, we test the null hypothesis  $\phi_i = 0$  and  $\delta_i = 0$  using the statistic given by

$$LM = \mathbf{h}' \mathbf{W}^{-1} \mathbf{h} , \quad (8)$$

where  $\mathbf{h}$  is a 2-dimensional vector with as elements the first order derivatives of the likelihood function with respect to  $\phi_i$  and  $\delta_i$ , respectively.  $\mathbf{W}$  is the 2 x 2 covariance matrix of  $\mathbf{h}$ . The statistic is evaluated in the point  $\phi_i = 0$  and  $\delta_i = 0$  using MML estimates under the null model, that is, using the MML estimates of the 2PLM or 3PLM. The idea of the test is that if the absolute values of these derivatives are large, the parameters fixed to zero will change if they are set free. In that case, the test becomes significant and the IRT model under the null hypothesis is rejected because of the presence of DIF. If the absolute values of these derivatives are small, the fixed parameters will probably show little change should they be set free. It means that the test is not significant and the IRT model under the null hypothesis is adequate.

For the null hypothesis  $\phi_i = 0$  and  $\delta_i = 0$ , LM has an asymptotic chi-square distribution with two degrees of freedom. Details about the computation of  $\mathbf{W}$  can be found in Glas (1998). The advantage of using the LM test instead of the analogous likelihood ratio or Wald tests is that only the null model, that is the 2PLM or 3PLM, has to be estimated and

using these estimates, a whole range of model violations can be evaluated, including DIF, violations of local independence, multidimensionality and the form of the response functions (Glas, 1999).

As a special case, consider the alternative model given by equation 2, in the 2PLM version, that is, with  $\gamma_i = 0$ , and with  $\phi_i = 0$ . Then the probability of a correct response becomes

$$P_i(\theta_n) = \frac{\exp(\alpha_i(\theta_n - \beta_i) + y_n\delta_i)}{1 + \exp(\alpha_i(\theta_n - \beta_i) + y_n\delta_i)} \quad (9)$$

If we treat  $\alpha_i, \beta_i$  and  $\theta_n$  as known constants this is an exponential family model with parameter  $\delta_i$ . It is well known that the first order derivative of an exponential family likelihood is the difference between the sufficient statistic and its expectation (see, for instance, Andersen, 1980). The parameter  $\delta_i$  in equation 9 is an item difficulty parameter pertaining to the subgroup with  $y_n = 1$ . The sufficient statistic for an item difficulty parameter is the number-correct score. So conditional on  $\theta_n$  the first order derivative is

$$\sum_{n=1}^N y_n x_{ni} - \sum_{n=1}^N y_n P_i(\theta_n),$$

and using Fisher's identity as given in equation 6 results in

$$\sum_{n=1}^N y_n x_{ni} - \sum_{n=1}^N y_n E[P_i(\theta_n) | \mathbf{x}_n; \boldsymbol{\eta}].$$

So the statistic is based on residuals, that is, on the difference between the number-correct score in the focal group and its posterior expected value.

A DIF statistic for polytomously scored items based on residuals can be constructed analogously. To create a test based on the differences between item-total scores in subgroups and their expectations, a model is defined where the item-total score is a sufficient statistic, that is,

$$P_{ij}(\theta_n) = \frac{\exp(j\alpha_i\theta_n - \beta_{ij} + y_n j\delta_i)}{1 + \sum_{h=1}^{M_i} \exp(h\alpha_i\theta_n - \beta_{ih} + y_n h\delta_i)} \quad (10)$$

Note that  $T_i = \sum_{j=1}^{M_i} y_n jX_{ij}$  is a sufficient statistic for  $\delta_i$ . Therefore, an LM test for

the null hypothesis  $\delta_i = 0$  will be based on the residuals

$$\sum_{n=1}^N \sum_{j=1}^{M_i} y_n jX_{ij} - \sum_{n=1}^N \sum_{j=1}^{M_i} y_n jE(P_{ij} | \mathbf{x}_n; \boldsymbol{\eta}) \quad (11)$$

An empirical example will be given in the last section of study.

## METHOD

### Design of the Simulation Study

The simulation studies presented here concern the version of the stepwise procedure using the LM test targeted at uniform DIF - the test for the null-hypothesis ( $\delta_i = 0$ ) and the LM test targeted at non-uniform DIF - the test for the null hypothesis ( $\phi_i = 0$  and  $\delta_i = 0$ ). The simulations pertain to the 1PLM, 2PLM and 3PLM for dichotomous items. These models were chosen as they are the most commonly used IRT models and their parameter estimation procedures are well defined. Ability parameters were drawn from a standard normal distribution. For the 3PLM studies, data were generated using guessing parameters fixed at 0.2. The item discrimination parameters were drawn from a log-normal distribution with a mean equal to 1.0 and a standard deviation equal to 0.5 and the item difficulty parameters were drawn from standard normal distribution, except for the items with DIF. For the latter items, the discrimination and difficulty parameters were fixed to one and zero, respectively. This was done to prevent extreme parameter values when the effect size  $\delta_i$  was added. The above distributions for parameters were chosen because they were implemented in the standard IRT calibration software BILOG-MG. Effect sizes were  $\delta_i = 0$ ,  $\delta_i = 0.5$  and  $\delta_i = 1.0$ . Test length was varied as  $K = 10$ ,  $K = 20$ , and  $K = 40$ . These test lengths are common in cognitive, achievement and personality assessments. The earlier studies have found that increase in number of items have an effect on power and Type I error rates (Glas & Meijer, 2003; Finch, 2005; Glas & Dagohoy, 2007). The sample sizes were  $N = 100$ ,  $N = 400$ , and  $N = 1000$  per group. These sample sizes were chosen as they frequently occurred in the educational and psychological measurement. Previous studies have found the effects of sample size (Glas, 1999; Glas & Falcón, 2003). The number of DIF items was varied as 0%, 10%, 20%, 30% and 40%. 100 replications were made in each condition of the study. In all studies a nominal significance level of 5 % was used. The Type I error rates were evaluated by proportion of times in the course of 100 replications a DIF-free item was mistakenly identified as exhibiting DIF. The power of test was determined by the proportion of times in the course of 100 replications a DIF item was correctly identified. 100 replications for each condition were used as they are frequently reported in the literature (Khalid, 2011; Shih & Wang, 2009; Fox & Glas, 2005). In the present example, the stepwise procedure consisted of four steps where two significant items (if present) were given group-specific item parameters in each step, so the changes in the means and variances of ability distributions were considered here as a stopping rule. The changes will be studied in the next section.

### Type I Error Rates

Table 1 summarizes the performance of LM test as a function of sample size, test length, effect size, and the number of misfit items. The columns labeled  $K$ ,  $\delta$  and  $N$  denote test length, effect size and sample size, respectively. The values beneath 0% shows the Type I error rate when no DIF items are present. The remaining columns give the proportion of

significant results for the items conforming to the model, aggregated over replications. These columns give an estimate of the Type I error rate in the presence of 10% to 40% misfit items. The Type I error rate approached the nominal significance level in all settings of a sample size of  $N = 400$  and  $N = 1000$  for the test lengths  $K = 20$  and  $K = 40$ . In the presence of DIF items, the control of Type I error rate deteriorated for a test length of 10 items with 30% or 40% DIF items. The fact that the false alarm rate was considerably higher than the Type I error rate shows that the presence of large misfitting items not only results in bias in the estimates of the misfitting items but also in bias in the estimates of the fitting items. It must be noted that 40% items with DIF is very high. If this percentage were equal to 50%, it cannot even be logically decided which one of the two parts of the test has DIF. Because DIF belongs to minority group of items. So the conclusion is that the control of Type I error is good for reasonable test lengths ( $K = 20$  and  $K = 40$ ) combined with a reasonable sample size (say, 400 or more), or for a short test length ( $K = 10$ ) with less than 20% DIF items. The results for the 1PLM and the 3PLM were analogous and not shown. For instance the Type I error rates inflate in the combinations of sample size  $N = 100$  for the test length  $K = 10$  in the presence of large DIF items, while for other combinations error rates were comparable with the 2PLM.

**Table 1:** The Type I error rates by test length, effect size and sample size under the 2PLM.

K	$\delta$	N	Percentage of Items with DIF					
			0%	10%	20%	30%	40%	
10	0.5	100	0.06	0.07	0.08	0.09	0.13	
		400	0.05	0.04	0.06	0.09	0.20	
		1000	0.05	0.05	0.05	0.08	0.32	
	1.0	100		0.08	0.08	0.16	0.34	
		400		0.04	0.05	0.12	0.47	
		1000		0.05	0.04	0.11	0.55	
	20	0.5	100	0.06	0.06	0.06	0.07	0.08
			400	0.05	0.06	0.05	0.07	0.06
			1000	0.05	0.06	0.06	0.05	0.06
1.0		100		0.06	0.06	0.07	0.07	
		400		0.06	0.05	0.05	0.04	
		1000		0.05	0.06	0.05	0.03	
40		0.5	100	0.13	0.15	0.15	0.15	0.15
			400	0.06	0.05	0.05	0.07	0.06
			1000	0.05	0.06	0.04	0.06	0.04
	1.0	100		0.15	0.14	0.11	0.09	
		400		0.07	0.06	0.05	0.05	
		1000		0.05	0.06	0.05	0.04	

**Power of the Test**

Table 2 and 3 show results of the estimated power of test in the same simulation as in the previous section, for the 2PLM and the 3PLM, respectively. The results for the 1PLM are not shown, because they were very close and not statistically different from the results for the

2PLM. In the columns labeled 10%, 20%, 30% and 40%, the values of the LM test statistic averaged over 100 replications are given. The results of simulation show that there were expected main effects of sample size, test length, and effect size on the power of the test. For instance, when sample size increases from 100 to 400 and 1000, the detection rate inflates considerably, irrespective of test length and the underlying model. Two effects are at work here: First, the precision of the estimates of the item parameters is positively related to the number of responses given to an item; and second, a larger sample size leads to a better filled table with more stable proportions of correct responses.

**Table 2:** The Power of test by test length, effect size and sample size under the 2PLM.

K	$\delta$	N	Number of Item with DIF			
			10%	20%	30%	40%
10	0.5	100	0.33	0.28	0.21	0.17
		400	0.81	0.85	0.70	0.52
		1000	1.00	1.00	0.96	0.63
	1.0	100	0.81	0.77	0.60	0.40
		400	1.00	1.00	0.91	0.45
		1000	1.00	1.00	0.93	0.37
20	0.5	100	0.42	0.40	0.38	0.39
		400	0.89	0.84	0.83	0.84
		1000	1.00	0.99	1.00	0.99
	1.0	100	0.84	0.89	0.87	0.87
		400	1.00	1.00	1.00	1.00
		1000	1.00	1.00	1.00	1.00
40	0.5	100	0.54	0.52	0.47	0.48
		400	0.88	0.87	0.86	0.87
		1000	1.00	1.00	1.00	1.00
	1.0	100	0.94	0.92	0.94	0.89
		400	1.00	1.00	1.00	1.00
		1000	1.00	1.00	1.00	1.00

The large effect size also makes a substantial difference in the power under both models. This is as expected; the larger the model violation, the larger the probability of detection. An additional potential factor which relates to the detection rate is the number of items in test. The proportion of hits generally increases as the test length increases. The explanation is that both the estimates of  $\vartheta$  and the proportion of correct responses become more stable with a longer test length. This effect is uniformly present and the detection rate is positively related to the test length. The power for the 3PLM was comparable with 2PLM except for some combinations. The power for 3PLM was lower than the power for the 2PLM in conditions where the test length was 10, sample size was 100 and the percentage of DIF items was greater than 20%. In general, the proportion of hits decreased slightly as the percentage of misfitting items increased from 10% to 40%. The reason is that the bias in the estimates of the fitting items increased with the proportion of misfitting items. The decrease

in power is more evident where the test length was 10 and the proportion of misfit items was more than or equal to 30%.

**Table 3:** The Power of test by test length, effect size and sample size under the 3PLM.

K	$\delta$	N	Number of Item with DIF			
			10%	20%	30%	40%
10	0.5	100	0.18	0.10	0.05	0.05
		400	0.80	0.58	0.48	0.30
		1000	1.00	0.98	0.68	0.44
	1.0	100	0.72	0.50	0.29	0.12
		400	1.00	1.00	0.70	0.35
		1000	1.00	1.00	0.83	0.37
20	0.5	100	0.25	0.13	0.11	0.09
		400	0.80	0.76	0.70	0.62
		1000	1.00	1.00	0.97	0.89
	1.0	100	0.78	0.62	0.58	0.52
		400	1.00	1.00	0.99	0.95
		1000	1.00	1.00	1.00	1.00
40	0.5	100	0.30	0.20	0.20	0.20
		400	0.86	0.76	0.77	0.76
		1000	1.00	1.00	1.00	1.00
	1.0	100	0.75	0.65	0.59	0.56
		400	1.00	1.00	1.00	1.00
		1000	1.00	1.00	1.00	1.00

If we disregard the combinations of test length and sample size that have already been disqualified in the Type I error study reported above, it can be seen that the power of the procedure was high and for most combinations equaled to 1.0. The samples of 100 are insufficient for conducting a test with reasonable power and Type I error rate characteristics (Hulin, Lissak, & Drasgow, 1982). The results show that the proposed method compares favorably with alternative scale purification methods. Finch (2005) conducted a series of simulations to compare the performance of MIMIC, the Mantel-Haenszel, the IRT likelihood ratio test and the SIBTEST and found that an inflated Type I error rate and deflated power when there were more than 20% DIF items in the test.

**DIF and Population parameters**

The second aim of the study was to address the issue of importance of DIF, i.e., the effect size, and related problem of defining a stopping rule for the searching procedure. The associated formal test of model fit based on a statistic with a known (asymptotic) distribution is only relevant for moderate sample sizes; for large sample sizes, these tests become less interesting because their power then becomes so large that even the smallest deviations from the model become significant. In these cases, the effect size becomes more important than the significance probability of the test.

The location of the latent scale can be identified by setting the mean of the ability distribution of the reference population equal to zero. In addition, to identify the 1PLM, 2PLM

and 3PLM, the variance of the reference population can be set to 1.0. In the stepwise procedure defined above an identified DIF item is given group specific item parameters and new MML estimates of the item parameters and the parameters of the ability distribution are made. In the present case, the relevant ability distribution parameters are those of the focal population. It is assumed that the change in the estimates between steps gives an indication of the importance of the identified DIF.

Table 4 gives the change in the estimate of the mean of the ability distribution of the focal ability distribution for one of the settings of the simulations reported above. The table pertains to the 2PLM and a test length of 20 items. The estimates are averaged over 100 replications. The average standard errors of the estimates over 100 replications are reported at the bottom of the table for all three sample sizes. In every step, items identified with DIF were given group specific item parameters two at a time.

**Table 4**  
Estimates of the mean of the ability distribution in the different steps of the purification procedure (test length  $K = 20$ ).

$\delta$	N	DIF items	Step 0	Step 1	Step 2	Step 3	Step 4
0.5	100	10%	-0.033	-0.025			
		20%	-0.036	-0.031	-0.037		
		30%	-0.067	-0.051	-0.063	-0.055	
		40%	-0.085	-0.075	-0.072	-0.079	-0.066
	400	10%	-0.015	0.001			
		20%	-0.051	-0.027	-0.009		
		30%	-0.054	-0.030	-0.013	0.002	
		40%	-0.090	-0.069	-0.048	-0.028	-0.010
	1000	10%	-0.023	0.001			
		20%	-0.043	-0.019	0.001		
		30%	-0.069	-0.044	-0.021	0.000	
		40%	-0.094	-0.069	-0.044	-0.020	0.000
1.0	100	10%	-0.035	-0.000			
		20%	-0.096	-0.055	-0.016		
		30%	-0.136	-0.091	-0.061	-0.026	
		40%	-0.150	-0.103	-0.056	-0.017	0.012
	400	10%	-0.026	0.017			
		20%	-0.095	-0.046	-0.004		
		30%	-0.137	-0.088	-0.043	-0.003	
		40%	-0.214	-0.163	-0.113	-0.065	-0.023
	1000	10%	-0.046	-0.002			
		20%	-0.102	-0.056	-0.013		
		30%	-0.129	-0.083	-0.038	0.005	
		40%	-0.194	-0.145	-0.098	-0.051	-0.005

Average standard errors for the estimates:  $N = 100 : Se(\text{Mean}) = 0.180$ ,  
 $N = 400 : Se(\text{Mean}) = 0.075$ ,  $N = 1000 : Se(\text{Mean}) = 0.055$

The column labeled 'Step 0' gives the estimates of the means in the initial MML analysis, where no items were treated yet. The true means were all equal to zero, so it can be seen that there was a clear main-effect of the percentage of DIF items present. To some extent, sample size has an effect on the precision of estimates which can be seen at the bottom of the table. Further, it can be seen that in the final step of the procedure the estimates approach the true value of zero. In practice, the true value is of course not known and therefore the convergence of the procedure must be judged from the differences in the estimates between steps. In the present example, only uniform DIF was generated and as a consequence, there was no systematic trend in the estimates of the variances of the ability distributions. All estimates were sufficiently close to the true value of 1.0. As will become clear in the next section, this no longer holds when non-uniform DIF is present.

### Non-uniform DIF

In the previous sections, the focus was on uniform DIF. In this part, a simulated example of non-uniform DIF is presented. In non-uniform DIF, usually both the difficulty and discrimination parameters differ between groups. Using the same setup as in the previous simulations, a dataset of 20 items was simulated using the 2PLM. DIF was imposed on the first 6 items of the test by choosing  $\phi_i = -0.50$  and  $\delta_i = 0.50$ . So in the focal group the discrimination parameters of the DIF items were lowered from 1.0 to 0.5 and the item difficulties rose from 0.0 to 0.5. This might reflect the situation where the respondents of the focal group were less motivated to make an effort on these items, which resulted in a lower probability of a correct response and an attenuated relation between the responses and the latent ability dimension. One of the questions of interest was the relation between the test targeted at uniform DIF (null-hypothesis  $\delta_i = 0$ ) and test targeted at non-uniform DIF (null-hypothesis  $\phi_i = 0$  and  $\delta_i = 0$ ). The results are shown in Table 6. The columns 3 to 5 pertain to the first MML analysis where none of the items were given group-specific item parameters yet, the columns 6 to 9 pertain to the situation after the third step when 6 items were identified as DIF items. Note that all 6 items were correctly identified. The columns under the label 'df = 1' concern the test for  $\delta_i = 0$ , which has one degree of freedom; the columns under the label 'df = 2' refer to the test for  $\phi_i = 0$  and  $\delta_i = 0$ , which has two degrees of freedom. Note that the test with one degree of freedom seems to have a higher power: in 19 cases its significance probability is lower than the significance probability of the test with two degrees of freedom. The latter test has the lowest significance probability in 8 cases. So in practice, the test with two-degrees of freedom will not add much information over the test with one degree of freedom. One may notice that Item 7 was significant before the start of purification procedure (Step 0) under 1-df and 2-df test but it becomes non-significant at the end of the purification procedure (Step 3).

**Table 5:** A comparison of the purification process using the LM tests for uniform and non-uniform DIF.

Item	Start Purification Procedure (Step 0)				End Purification Procedure (Step 3)			
	df = 1		df = 2		df = 1		df = 2	
	LM	Prob	LM	Prob	LM	Prob	LM	Prob
1	5.46	.02	8.22	.02	-	-	-	-
2	6.51	.01	9.65	.01	-	-	-	-
3	6.71	.01	10.59	.01	-	-	-	-
4	7.89	.00	11.84	.00	-	-	-	-
5	2.39	.12	6.00	.05	-	-	-	-
6	14.34	.00	20.23	.00	-	-	-	-
7	7.37	.01	9.56	.01	3.09	.08	3.36	.19
8	0.11	.74	0.19	.91	1.89	.17	2.13	.34
9	2.20	.14	3.46	.18	0.09	.77	0.09	.95
10	0.20	.65	8.02	.46	0.17	.68	3.87	.14
11	2.43	.12	2.60	.27	0.26	.61	0.61	.74
12	0.07	.79	0.47	.79	1.44	.23	1.47	.48
13	1.19	.28	1.19	.55	0.01	.94	0.50	.78
14	0.12	.73	0.48	.79	1.52	.22	1.54	.46
15	3.02	.08	3.54	.17	0.79	.37	0.79	.67
16	0.97	.32	1.97	.37	0.00	.95	0.08	.96
17	0.64	.42	0.66	.72	0.05	.82	1.68	.43
18	2.10	.15	3.51	.17	0.29	.59	0.47	.79
19	2.11	.15	2.13	.34	0.12	.73	0.65	.72
20	0.43	.51	4.94	.08	0.02	.89	1.48	.48
	Mean	-0.237			Mean	-0.111		
	SE(Mean)	0.078			SE(Mean)	0.084		
	SD	0.823			SD	0.985		
	SE (SD)	0.061			SE (SD)	0.080		

Finally, the estimates of the mean and standard deviation of the ability distribution of the focal group are given together with the standard errors at the bottom of Table 5. It can be seen that in the initial analysis (Step 0) both the estimate of the mean and the variance were biased. However, after three steps, the estimate of the variance is very close to its true value of 1.0 and the estimate of the mean is clearly within the confidence region around 0.0. So in this case, the change in both parameters must be considered to judge the convergence of the procedure.

### AN EMPIRICAL EXAMPLE

The example pertains to the scale for 'Attitude towards English Reading' which consisted of 50 items with five response categories for each. The data is based on the instrument reported by Khalid (2009), who has evaluated the psychometric properties of the

scale and found it to be appropriate for similar studies. The scale was administered to 8<sup>th</sup> grade students in a number of elementary schools in Pakistan. The respondents were divided into two groups on the basis of gender. The sample consisted of 1080 boys and 1553 girls. The item parameters were estimated by MML assuming standard normal distributions for the  $\vartheta$ -parameters of both groups.

Table 6 gives the results for the LM test of the hypothesis  $\delta_i = 0$ . The table only shows the first 14 items plus the 6 items with the most significant results in the remaining 36 items. We have not presented rest of items due to space limitation. The column labeled 'LM' gives the values of the LM-statistics and the column labeled 'Prob' shows the significance of the probabilities. The statistics have one degree of freedom. Ten of the fifty LM-tests were significant at a 5% significance level. The observed item-total scores (first term in equation 11) and expected item-total scores (second term in equation 11) averaged over the two groups are shown under the headings 'Obs' and 'Exp', respectively. To get an impression of the effect size of the misfit, the mean absolute difference between the observed and expected item-total scores are given under the heading "Abs.Diff". The observed and expected values were quite close: the mean absolute difference was approximately .02 and the largest absolute difference was .19. This analysis was the starting point for the iterative procedure of identification and modeling of DIF. The item with the largest LM value, Item 37, was split into two virtual items, one that was supposed to be given to the boys and one that was supposed to be given to the girls. New MML estimates were made and the next item with the largest DIF item, 41, was identified. Figure 2 gives the history of the procedure over iterations in terms of the difference between the estimates of the means of the ability distributions of the boys and girls as obtained using the MML estimates. In figure 2, X-axis denotes the number of items that were modelled using proposed purification procedure. It does not indicate the label of items. The mean of the ability distribution of the girls was set to zero to identify the model, so the values displayed in Figure 2 are the averages for the boys, together with a confidence interval. Note that the initial change is quite large and the change decreases over iterations. The change of the variance of the ability distributions over iterations was very small. A conservative conclusion was to stop the modeling of DIF after six items because the impact on the estimates of the ability distribution (mean), and inferences made using these distributions, such as norming and equating, became negligible. In principle, the criterion to stop the procedure is the negligible changes in the mean of the ability distribution which can occur after any number of misfit items modeled. Specifically, for the data set studied here we may stop modeling DIF after 6 items. We have also found some items, for instance item 4, those were significant before the start of purification procedure but became non-significant at the end of purification procedure. The results support the hypothesis that presence of large misfit items introduces bias in the parameter estimation of non-significant items.

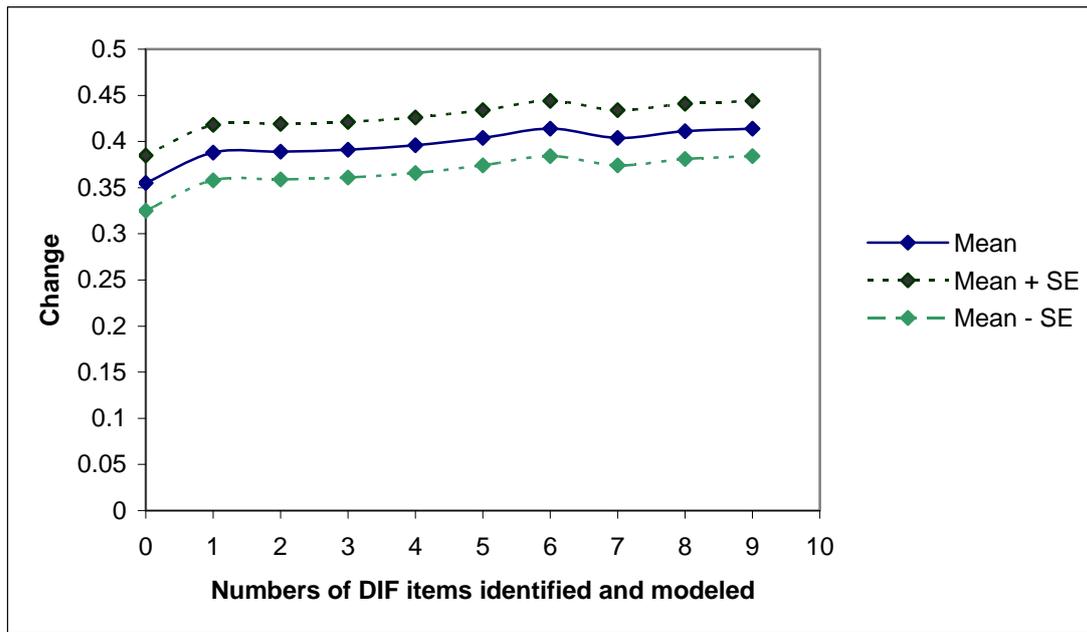


Figure2: Change in the estimates of the means of the ability distribution over iterations.

Table 6

The results of LM test to evaluate fit of DIF.

Item	Boys				Girls		Abs.Diff
	LM	Prob	Obs	Exp	Obs	Exp	
1	1.09	0.30	2.75	2.70	2.49	2.52	0.04
2	0.95	0.33	3.28	3.25	3.05	3.07	0.03
3	2.70	0.10	3.23	3.18	2.94	2.98	0.04
4	6.20	0.01	3.26	3.19	2.91	2.96	0.06
5	2.45	0.12	2.70	2.76	2.65	2.60	0.05
6	3.40	0.07	3.27	3.21	2.97	3.01	0.05
7	1.02	0.31	3.13	3.16	2.97	2.95	0.02
8	2.88	0.09	2.93	2.98	2.76	2.72	0.05
9	0.40	0.53	3.11	3.13	2.91	2.89	0.02
10	0.03	0.86	2.99	2.98	2.79	2.79	0.01
11	0.20	0.65	2.67	2.65	2.44	2.46	0.02
12	0.68	0.41	3.05	3.08	2.91	2.90	0.02
13	3.28	0.07	3.32	3.27	3.00	3.03	0.04
14	2.81	0.09	2.78	2.84	2.71	2.67	0.05
25	8.50	0.00	3.02	3.11	2.95	2.88	0.08
30	8.26	0.00	3.32	3.23	2.96	3.02	0.07
33	4.51	0.03	3.14	3.08	2.81	2.85	0.06
37	20.18	0.00	1.87	2.09	2.01	1.86	0.19
41	14.21	0.00	2.30	2.48	2.41	2.28	0.15
50	5.13	0.02	3.44	3.38	3.15	3.20	0.06

## DISCUSSION AND CONCLUSION

IRT is widely used in the field of educational and psychological testing for evaluation of the reliability and validity of tests, optimal item selection, computerized adaptive testing, developing and refining exams, maintaining item banks and equating the difficulty of successive versions of examinations. However, these applications assume that the IRT model used hold. The presence of misfitting items may potentially threaten the realization of the advantages of IRT models. The topic of model-fit has, over the course of the past few decades, become of increasing interest to test developers and measurement practitioners. It is widely known that DIF is one of the most important threats to IRT model fit. A method for the analysis of DIF has been proposed in this paper that addresses two issues. The first issue is that the presence of a large number of items with DIF has an impact on the detection of statistical search procedures for DIF. Several scale purification procedures have been developed to address this threat to DIF contamination, as we have argued, if test have many DIF items, then DIF contamination cannot be eliminated completely by scale purification procedures. A stepwise purification procedure has been proposed in this paper that consisted of alternating between identifying DIF using an LM test and modeling DIF using group-specific item parameters. The second issue is the importance of DIF and the related issue of when to stop searching for DIF and modeling DIF. Many applications of IRT entail inferences about the latent ability distribution. Such as of norming and standard setting, linking and equating, the estimation of group differences and linear regression models on ability parameters as used in large scale education surveys. We highlighted the importance of DIF and its relationship to ability distributions and demonstrated that in order to monitor the purification procedure, we need to use the change of the estimates of the parameters of the ability distributions over the steps of the procedure.

We provided evidence from simulation studies to assess the Type I error rate and power of the procedure. It was concluded that our proposed procedure worked well for sample sizes from 400 respondents and test lengths from 20 items. For a test length of ten items, the procedure only worked well when the proportion of DIF items was 10% and 20%. In all situations, the power slightly decreased with the increasing number of DIF items. The power for the 3PLM was less than the power for the 2PLM specifically in settings of test length  $K = 10$  and percentage of DIF items greater than 20%. The proposed stepwise procedure performs quite well in terms of power and Type1 error rates. The performance of stepwise LM test was optimal over well documented statistical methods in the presence of 20% or more DIF item which are reported in Finch (2005). In the case of uniform DIF, it was shown that DIF biased the estimates of the means of the ability distributions, but this bias vanished in the course of the stepwise purification procedure when DIF was modeled by the introduction of group-specific item parameters. In the case of non-uniform DIF, both the mean and variance of the ability distributions were biased, we have shown that this bias could be removed with group-specific item parameters. Finally, the simulation studies illustrated that the LM test targeted at uniform DIF was sufficiently sensitive to a combination of uniform and non-uniform DIF and the inferences did not change when the LM test for non-uniform DIF was used.

One of the advantages of using LM tests for evaluation of item fit is that the asymptotic distribution of the statistics involved follows directly from asymptotic theory.

Therefore, the approach can easily be generalized to other model violations and other IRT models. Examples are the application of the approach to IRT models for polytomous items, evaluation of local independence, shape of item response function, assessment of dimensionality, test speededness and evaluation of person fit.

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## SOME ASPECTS OF A QUANTITATIVE MARKET RESEARCH: "THE OPINIONS AND ATTITUDES OF RENAULT & AUTOMOBILE DACIA CAR'S BUYER"

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#### Abstract

*The quantitative research on the stratified Romanian car market led to the conclusion that the famous law or Pareto optimal 20/80 can be recast in this area efficiently and with high sufficient coverage. The whole paper is nothing else but a quantitative market research and therefore firstly we select the main aspects to describe the specificity of Romanian car market as a specific and regional one. Introduction anticipates the importance of hypothesis in describing buyer's opinions and attitudes. All the other sections, from the first to the last, are just a natural, detailed and selected story of a marketing research made methodologically correct to understand the traditional buyer.*

**Key words:** quantitative market research; stratified sample; hypothesis; buyer's opinion; specific market law

### 1. INTRODUCTION

Quantitative research on the market called the modern marketing research, trying to describe the specific laws, as if the law 60 - 80 - 100 or the practical correction of projective theoretical models, which states that the calculation of the initial targets declared objectives in Improved research, is a first prudent to retain only 60%, a close second 80% and only a third close to 100%; considering the size of R does not change significantly over time, but thematic priorities have an essential re-sized hierarchy. Such research has been carried out by the authors that stratified Romanian market car which led to the conclusion that the famous law or Pareto optimal 20/80 can be recast in this area efficiently and with high sufficient coverage: a rate of only 20% of companies make about 80% of revenue (in principle paretian inferred and approximated by the "85% of the total tax is paid by about 15% of taxpayers). In 2009, the Romanian market, a number of firms producing only 6 had 80.6% of sales, Renault & Automobile Dacia was the leader of Benfica's worth, a special research, as holder of over 31% of the market. To understand the views and attitudes of buyers in a market quantitative research, their reaction to Renault & Automobile Dacia cars

equals the average Romanian buyer profile describes believe traditionally regular customer of this internal market. But to achieve quantitative market research itself, it had been taken many steps carefully to conduct the most important creative type, with a major impact in conclusions drawing. Quantitative results of this research allowed the authors to formulate opinions posted significant impact on processing the description of Romanian market of buyers of most important brands, Renault & Automobile Dacia respectively.

The main hypotheses and major objectives of this paper are reflected in the questionnaire of our marketing research. A good questionnaire allows us simultaneously achieving several objectives like: a) contributes to shaping the structure of the interview, by ensuring a logical succession of the questions; b) secures the standard format and lends uniformity to the manner in which factual information is recorded, as well as the opinions and attitudes of the responders; c) motivates and coherently sustains the responders' cooperation through the type of the questions used, through the manner the latter were formulated, and through their succession, and even through the general aspect of the questionnaire, in order that the final end of the interview is reached in the best conditions; d) serves as a data base concerning the research conducted; e) facilitates scanning, processing and analyzing facts, through its format, hierarchies and logical correlations etc. The questionnaire is the most widely used instrument in marketing research, and it is on its quality that the success of such an undertaking depends. Half a century ago, C. A. Moser concluded that any research cannot be better than its questionnaire. His conclusions is extended now to the idea that the hypothesis and the investigation instrument finally determine the quality of any type of research.

## **2. THE FIRST STAGE OF TARGETING AND FORMULATING HYPOTHESES FOR A QUANTITATIVE RESEARCH**

Assumptions questionnaire research focused on market leader seconded, that Renault & Automobile Dacia would have been detailed from the following findings:

- most car owners have previously owned at least one car;
- most car owners consider that they meet their expectations;
- no differences between men and women to address the findings leader;
- a number of optional features customers considered insufficient;
- most customers prefer gasoline;
- most customers are satisfied with the distribution;
- a relatively small number of car-owners are unhappy with the service.
- most clients consider that the export of components increases the brand reputation;
- most car owners considered useful help service.

These assumptions have been quantified and were formulated to test them statistically. It may thus exemplify several approaches that can help calibrate the scales of various questions of the questionnaire, but may ensure statistical testing of hypotheses formulated (where the language of classical econometrics  $H_0$  defines the „null“ hypothesis and  $H_1$  the „alternative“ hypothesis).

**Table 1**  
*The Major Hypothesis*

Null hypothesis H0	Alternative hypothesis H1
1 of 2 customers know performance cars	H1 # 50% average
1 of 3 customers have had ownership of a car	H1 # 33% average
2 of 5 customers prefer a domestic car	H1 # 40% average
1 of 2 customer considers the price available	H1 # 50% average
1 of 3 customer considers similar local car import	H1 # 33% average
4 of 5 customers deemed crucial choice does not affect income	H1 # 80% average
3 of 5 customers appreciate value for money	H1 # 60% average
9 of 10 customers do not see difference in appreciation between women and men	H1 # 90% average
4 reviews from 5 believes that the car meets expectations	H1 # 80% average
7 of 10 are satisfied client grid car	H1 # 70% average

Setting Goals marketing research was a complex and resulted in immediate car market structuring based targets, problems and final targets.

**Table 2**  
*Setting Goals for the Position of Marketing Research Renault & Automobile Dacia in Romania*

Aspects or targets to measure and hierarchical	Issues that need to find the answer R	Concrete and measurable objectives of market investigator
1. Identify how to purchase a car Renault & Automobile Dacia	1. What is the most common purchase? 2. What is the most common funding source?	1. Modal value determination on how to purchase 2. Determining the dominant source of funding for purchase
2. Quantifying awareness of Renault & Automobile Dacia car	1. Q To what extent are known variations in the car? 2. To what degree subjects have information about the types of engines? 3. To what extent the respondents considered polluting car? 4. To what extent the interior space as expected? 5. Have proposals to improve the car buyers?	1. Identifying awareness of vehicle variants 2. Scaling knowledge types of engines 3. Scaling opinions about the degree of vehicle pollutant 4. Scaling interior views about the adequacy of customer expectations 5. Identification of expected improvements
3. Disclosure adequacy of the distribution network to potential customers expectations	1. What is the coverage of distribution network? 2. What is the opinion holders on the quality of service? 3. What is the view of buyers to buy a car?	1. Quantifying market coverage by distribution network 2. Scaling opinion about the quality of car owners 3. Scaling with buyers opinion on purchasing a car
4. Satisfaction of customer needs through quality service network of manufacturer	1. What is the opinion of customers about the quality of repairs and service? 2. What do your customers how long repairs?	1. Buyers often view pre-scaling quality repairs and service 2. Identification of dominant popular belief about customers during repairs 3. Testimonials about the veracity price

	3. Customer opinion about the veracity of which is repair price?	scale repairs
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For the determination of sample's size, we considered 95% confidence interval. The accuracy of the estimate (permissible error)  $\alpha$  will be  $\pm 5\%$ . From normal distribution table to a 95% confidence interval and a permissible error  $\pm 5\%$  ( $\alpha = 0.05$ ),  $z$  has the value 1.96.

### 3. THE SPECIFIC POPULATION AND ITS SIZE

In the marketing research we have considered as a sampling Renault & Automobile Dacia car, all the shoppers, men and women aged at least 18 years old. We considered that limiting the age level because we believed that young people under the age of 18 years have the knowledge necessary to complete the questionnaires truthfully so as not to introduce significant errors in the final outcome of research.

Table 3  
*The Buyer's Gender Structure*

Sex	Male	Female
Share	78.96%	21.4%

According to available data on buyer gender's structure of Renault & Automobile Dacia identify a net dominance of men as shown in the table above. A brief description of the unit of observation and sampling identifies interesting aspects. Sampling unit is considered research Dacia dealer. Observation unit is the individual and the unit of analysis is the Renault & Automobile Dacia car buyers over 18 years. They considered both men and women of all ages to provide equal opportunities for all Renault & Automobile Dacia car buyers to be included in the sample.

### 4. A SOLUTION TO ENSURE THE SAMPLE'S REPRESENTATIVENESS, AND VALIDATION SAMPLE REPORT ABOUT THE MAJOR CHARACTERISTICS OF THE SPECIFIC POPULATION

Representativeness is ensured by the chosen method: random sampling. Ensuring a permissible error  $\pm 5\%$ . Validation sample is the process by which characterizes the representativeness. It involves using a specific test, which differences in percentages or mean differences for the variables studied, that the relevant characteristics of the population studied. The special notations or abbreviations are:  $\Pi$  for the percentage in the population studied,  $p$  for the percentage of the sample,  $H_0: \Pi = p$ ,  $H_1: \Pi \neq p$ ,  $\alpha = 0.05$ ,  $z_{0.05} = 1.96$ ) Gender and age validation are the first operations to be indeed deontological correct from the statistical point of view. These actions are presented in the tables. 4 and 5, after a simple processing data to determine the validity of the sample for gender variable:

**Table 4**  
*The Share of Gender in the Studied Population ( $\pi$ )*

Sex sample	Frequency	Percent	Valid Percent	Cumulative Percent
Male	304	78.96	78.96	78.96
Female	81	21.04	21.04	100.0
Total	385	100.0	100.0	-

Note: Specific population of our sample encountered 385 people, men being essential for our survey, and the 304 men represent a percentage share of 78.96% of the total.

**Table 5**  
*Gender in the Sample Weight ( $p$ )*

Gender of respondents	Frequency	Percent	Valid Percent	Cumulative Percent
Male	314	81.6	81.6	81.6
Female	71	18.4	18.4	100.0
Total	385	100.0	100.0	-

Data level of the 385 people surveyed is 314 men representing a percentage share of 81.6% synthetic values obtained are presented in the nest table

**Table 6**  
*The Significant Obtained Values ( $\pi$  and  $p$ )*

Sex	$\pi$	$p$
Male	78.96	81.6
Female	21.04	18.4

Relationship for the validation sample calculation is as follows:

$$R.C = z_{obs} = \frac{|\pi - p|}{\sqrt{\frac{p \times (100 - p)}{n}}} = \frac{|78,96 - 81,6|}{\sqrt{\frac{81,6 \times (100 - 81,6)}{385}}} \approx 0,681 \quad (1)$$

$z_{obs} < z_{\alpha}$  than null hypothesis is accepted, so the sample can be validated in terms of a probability of 95%

**Table 7**  
*The Age's Groups or Sample's Clasifications*

Age's groups or clasifications	Frequency	Percent	Valid Percent	Cumulative Percent
between 18-29 years	68	17.7	17.7	17.7
between 30-39 years	84	21.8	21.8	39.5
between 40-49 years	149	38.7	38.7	78.2
between 50-59 years	71	18.4	18.4	96.6

60 years and over	13	3.4	3.4	100.0
Total	385	100.0	100.0	-

Validation samples according to age's group (with a probability of 95% )

1. For age's group 18-29 years

$z_{obs2} < z_{0\phi} \Rightarrow$  null hypothesis is accepted

$$z_{obs2} = \frac{|\pi - p|}{\sqrt{\frac{p(100-p)}{n}}} = \frac{|18,8 - 17,7|}{\sqrt{\frac{17,7(100-17,7)}{385}}} \approx 0,5655$$

3. For age's group 40-49 years

$z_{obs4} < z_{0\phi} \Rightarrow$  null hypothesis is accepted

$$z_{obs4} = \frac{|\pi - p|}{\sqrt{\frac{p(100-p)}{n}}} = \frac{|39,3 - 38,7|}{\sqrt{\frac{38,7(100-38,7)}{385}}} \approx 0,2417$$

5. For age's group 60 years and older ( $z_{obs6} < z_{0\phi} \Rightarrow$  null hypothesis is accepted)

$$z_{obs} = \frac{|\pi - p|}{\sqrt{\frac{p(100-p)}{n}}} = \frac{|3,6 - 3,4|}{\sqrt{\frac{3,4(100-3,4)}{385}}} \approx 0,2165$$

2. For age's group 30-39

$z_{obs3} < z_{0\phi} \Rightarrow$  null hypothesis is accepted

$$z_{obs3} = \frac{|\pi - p|}{\sqrt{\frac{p(100-p)}{n}}} = \frac{|20,6 - 21,8|}{\sqrt{\frac{21,8(100-21,8)}{385}}} \approx 0,5703$$

4. For age's group 50-59 years

$z_{obs5} < z_{0\phi} \Rightarrow$  null hypothesis is accepted

$$z_{obs} = \frac{|\pi - p|}{\sqrt{\frac{p(100-p)}{n}}} = \frac{|17,7 - 18,4|}{\sqrt{\frac{18,4(100-18,4)}{385}}} \approx 0,3545$$

In this situation does not require a recovery of the sample structure, because it coincides with the population structure. From our calculus made clear that for all age ranges it's of less than 1.96 for  $z_{obs}$ .

## 5. THE PRESENTATION OF THE ISSUES THAT LEAD TO THE DESIGN AND STRUCTURE OF THE QUESTIONNAIRE

To achieve the questionnaire were taken into account as questions to meet the following requirements: a) properly worded and easily understood; b) not contradictory, absurd or fanciful; c) consistent over time; d) consistent in relation with the entire population; e) not having hostile reactions of respondents and to minimize non-response; f) correspond to the nature of respondents.

The questionnaire has been designed with a set of 50 questions. In his design were considered to obtain tracking information on: a) essential reasons for purchasing a car Dacia-Renault; b) ways of purchase (by paying in full or committed loans); c) buyer's satisfaction on models purchased; d) buyers know how to extent car purchase; e) perception of confidence in the Renault & Dacia Automobile; f) knowledge and confidence in the distribution, service and support service; g) hierarchy of knowledge and information sources; h) identification of subjects.

It was considered that the information meets the requirements of the study area by achieving the eight groups of information and therefore was switched to drawing flowcharts and formulating questions. The formulation of any question must be considered as they are very short or briefly exposed, clearly understanding and not requiring too much effort completed on a gradual ordering of the questions being really difficult. We had to verify the following aspects: a) using simple words and easy to understand; b) in a direct manner the formulation of questions; c) forms precise and unambiguous; d) avoid slang or jargon words used; e) avoid long words; f) questions avoid suggesting a particular response; g) avoid questions that use a double negation ;

We have also used several types of scales and has devoted considerable attention to connections between the questions flow. There were forty-three questions used to gather information about Renault & Dacia Automobile cars and seven questions to identify respondents.

The questionnaire was field tested on a fourteen interview subjects directly regrouped with certain questions or given up to the others whose relevance was found to be insignificant (a pilot test).

After obtaining the survey data all material is processed and interpreted. It is a complex process that involves going through stages defined as the use of scientific instruments. It requires consideration of four criteria, namely: 1. *number of variables* that must be considered simultaneously (when we consider a single variable will be used single analysis, but in the present case several answers were considered for the questionnaire's items and if two variables have been simultaneously analyzed it can get a multivariate analysis); 2. *what we want from the type of analysis* (i.e. to the sample analysis be considered as a characterization of the population, placed under investigation, and the first event will be a descriptive statistics or inferential statistics); 3. *types of scales* used in measuring the research variables (metric variables and qualitative variables require individually specific statistical processing methods); 4. *the number and types of samples* (primary data may originate from a single sample or from two or even more samples, and you can work with independent or dependent samples: samples being considered independent when they come from different groups or populations and dependent or pairs when observed data are from members of the same group at different time. Final form was analysed and interpreted in the next sections of this paper

## **6. A SIMPLE UNIVARIATE STATISTICS – ANALYSIS OF SIGNIFICANT OR MAJOR QUESTIONS**

Raw data are taken from reworked sheet to facilitate processing and interpretation. This activity defines descriptive statistics, and it is differentiated in relation to the type of scale used to measure variables investigated.

**Q.2** *What version of Renault & Automobile Dacia car do you have?* obtained the following results:

Table 8

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Logan	291	75.6	75.6	75.6
	MCV	29	7.5	7.5	83.1
	Pick-up	10	2.6	2.6	85.7
	Vain	22	5.7	5.7	91.4
	Sandero	27	7.0	7.0	98.4
	Stepway	6	1.6	1.6	100.0
	Total	385	100.0	100.0	

An overwhelming proportion of owners of those cars, which are from Renault & Automobile Dacia, consider Logan (75.6%) the most important car, far from coming runners.

**Q.4** *Previously you have been a car owner? The responses to this question reveal that almost 26% of Renault& Automobile Dacia car owners their first purchase and 63% were holders of an older version of Dacia, underlying the brand loyalty. Among Renault& Automobile Dacia car owners are people who had Oltcit, Matiz, Tico, Nexia but also imported brands such as Ford, Fiat, Volvo, Lada, Trabant, Wartburg, cars that have generally been discarded in program renewal of the fleet.*

**Q.5** *For how many years did you possessed Renault &Automobile Dacia car? allows the first classification of the sample period the respondents being grouped according to data presented in the next table:*

**Table 9**

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	1 year or less	42	10.9	10.9	10.9
	2 years	66	17.1	17.1	28.1
	3 years	119	30.9	30.9	59.0
	4 years	95	24.7	24.7	83.6
	5 years	63	16.4	16.4	100.0
	Total	385	100.0	100.0	

From the data emerges a group of buyers with a period of 3 years possess the largest share of their being 30.9%. This period marked that the Renault &Automobile Dacia brand sales reached the highest rates.

**Q. 6** *Did you pay the car purchase price in full or the entire vehicle price immediately? It identifies 164 people having yes as an answer to this question (a percentage of 42.6% ).*

**Table 10**

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	yes	164	42.6	42.6	42.6
	not	221	57.4	57.4	100.0
	Total	385	100.0	100.0	

**Q. 7** *Even now are you still paying the car price? reveals that from the 221 people who have borrowed loans only 70 cars' owners have finished to pay today.*

**Table 11**

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Yes	70	18.2	31.7	31.7
	Not	151	39.2	68.3	100.0
	Total	221	57.4	100.0	
Missing	System	164	42.6		

Total	385	100.0		
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Most of the current Renault &Automobile Dacia car owners are still indebted borrower. This share is quite high, representing 68.3% percentage.

**Q.8** From what source did you borrowed for the acquisition of a Renault &Automobile Dacia car?

The answer to this question provides information on sources of credit. The great majority of people have resorted to bank loans. A traditional major source of credit is the specific Romanian C.A.R.

Table 12

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	I never borrowed	65	16.9	16.9	16.9
	From bank	275	71.4	71.4	88.3
	From CAR	31	8.1	8.1	96.4
	From friends, relatives	10	2.6	2.6	99.0
	Other	4	1.0	1.0	100.0
	Total	385	100.0	100.0	

The percentage of 86% of car buyers means a high confidence in the banking buyers system, in the past years as a good option between funding sources.

**Q.9** What is your opinion about the level of the price for a Renault &Automobile Dacia car? Responses to this question tend to assess a marked price, a so called "Middling" rate of 64.2%.

Table 13

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Very High	14	3.6	3.6	3.6
	High	94	24.4	24.4	28.1
	So-so	247	64.2	64.2	92.2
	Low	30	7.8	7.8	100.0
	Total	385	100.0	100.0	

None of those questioned buyers were thought that the price is very low.

**Q.10** Do you think Renault &Automobile Dacia cars really match to your expectations? Buyers are generally satisfied, the rate of 63.4% stating that their expectations were fulfilled rather than believe that their expectations were fully met.

Table 14

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Fully	28	7.3	7.3	7.3
	Quite	244	63.4	63.4	70.6
	Middling	103	26.8	26.8	97.4

Somehow less	10	2.6	2.6	100.0
Total	385	100.0	100.0	

In a neutral position there is a percentage of 26.8% of the respondents. Among those who say *very little* disappointed in what is expected only 2.6% were delivered.

**Q.11** *I believe that possession of Renault &Automobile Dacia car gives...?* To this detailed question the most of the respondents have considered possession as a necessity (60.3%).

Table 15

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid gives a certain social status	16	4.2	4.2	4.2
allows a fast and safe travels	135	35.1	35.1	39.2
entails significant costs	2	0.5	0.5	39.7
is a necessity	232	60.3	60.3	100.0
Total	385	100.0	100.0	

A proportion of 16% of Renault &Automobile Dacia owners are proud to see that their possession gives a certain social status. An insignificant minority believes that possession incurred the extra expenses.

**Q.12** *If you acquire one of the versions below, please make an order, marking one box depending on your preference ranked no. 1 on the one that best matches your preferences. After data processing the head buyer preferences is Logan, and within easy reach are the new model Stepway and Sandero.*

Table 16

Logan	Stepway	Sandero	Logan MCV	Pick-up	Logan Van
2.57	2.77	2.93	3.1	4.79	4.83

**Q.20** *Do you think Renault &Automobile Dacia cars are more adequate to Romanian roads?* In this issue Renault &Automobile Dacia car owners agreed represent a rate of 66.2% (total agreement means a high proportion of 22.1%, also).

Table 17

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid Total agreement	85	22.1	22.1	22.1
Agreed	255	66.2	66.2	88.3
No-no	41	10.6	10.6	99.0
Disagreement	2	5	5	99.5
Totally disagree	2	5	5	100.0
Total	385	100.0	100.0	

**Q.21** Do you feel safely in your Renault &Automobile Dacia car? completes the image described in the previous question.

Table 18

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Total agreement	42	10.9	10.9	10.9
	Agreed	230	59.7	59.7	70.6
	No-no	93	24.2	24.2	94.8
	Disagreement	20	5.2	5.2	100.0
	Total	385	100.0	100.0	

A percentage of 24.2% are in a neutral position while only 5.2% disagree with the statement, recording that is not totally a disagreement.

**Q.22** To build the maintenance of your Renault &Automobile Dacia car, how do you think costs are? From all the respondents 47.67% defined moderate.

Table 19

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	High	20	5.2	5.2	5.2
	Large	137	35.5	35.7	40.9
	Moderate	184	47.7	47.9	88.8
	Low	39	10.1	10.2	99.0
	Very low	4	1.0	1.0	100.0
	Total	384	99.5	100.0	
Missing	System	2	5		
Total		386	100.0		

A percentage of 10.1% believe in reduced costs and only 1% of respondents consider that maintenance costs are very low.

**Q. 37** Are the today major six versions of Renault &Automobile Dacia car sufficient indeed?

Table 20

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Yes	303	78.7	80.4	80.4
	Not	74	19.2	19.6	100.0
	Total	377	97.9	100.0	
Missing	System	8	2.1		
Total		385	100.0		

A percentage of 80.4% from all the respondents believe that the six today versions cover buyer's expectations. A small part has decided that the six major versions are not sufficient.

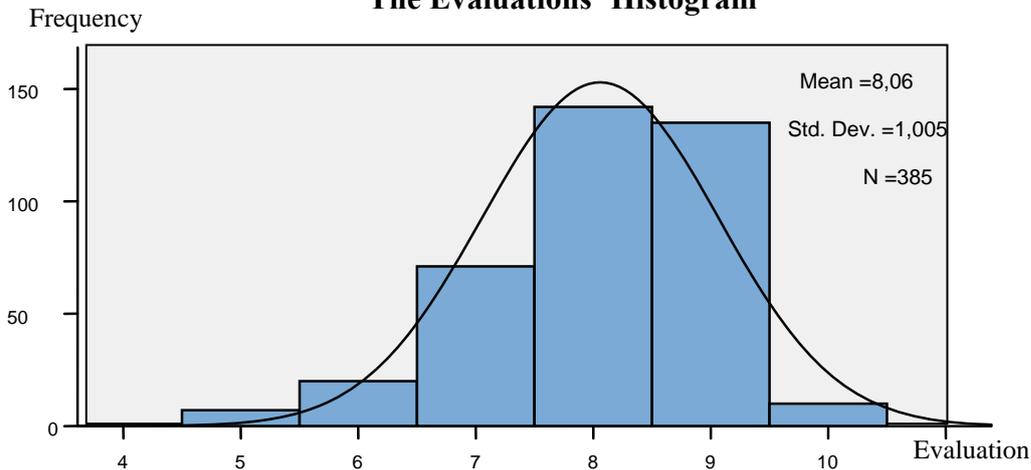
**Q.39** What the general note for Renault & Automobile Dacia car would be, in your opinion?

Table 21

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	5	7	1.8	1.8	1.8
	6	20	5.2	5.2	7.0
	7	71	18.4	18.4	25.5
	8	142	36.9	36.9	62.3
	9	135	35.1	35.1	97.4
	10	10	2.6	2.6	100.0
	Total	385	100.0	100.0	

The dominant evaluation is 8 but 9 has a high proportion, too (35.1%).

**Figure 1.**  
**The Evaluations' Histogram**



**Q.43.** Would you recommend someone to buy a Renault & Automobile Dacia car? A very great majority of respondents were favourable to Renault & Automobile Dacia car (a rate of 91.7% and only 8.3% did not recommend buying such a car).

Table 22

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Yes	353	91.7	91.7	91.7
	Not	32	8.3	8.3	100.0
	Total	385	100.0	100.0	

**Q.46** Your occupation is? All the occupations were grouped into 11 representative categories.

The buyers of Renault & Automobile Dacia cars include various occupations, but specialist and employer & managers are the majority of this population.

Table 23

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid Student	9	2.3	2.3	2.3
Worker	31	8.1	8.1	10.4
Technician / mentor / teacher / clerk	65	16.9	16.9	27.3
Military framework / cop / guard	27	7.0	7.0	34.3
Employer / manager	94	24.4	24.4	58.7
Environmental health professional	10	2.6	2.6	61.3
Specialist / frame with superior training	100	26.0	26.0	87.3
Unemployed	7	1.8	1.8	89.1
Home	2	5	5	89.6
Pensioner	10	2.6	2.6	92.2
Other occupations	30	7.8	7.8	100.0
Total	385	100.0	100.0	

Specialists and professionals with higher education called specialists/frame with superior training include all persons who have completed at least one higher education institution but do not occupy management positions.

## 7. SOME BIVARIATE STATISTICS – ANALYSES

All so called bivariate statistics or bivariational data analyses consist in studying and testing hypotheses in the research, in order to investigate the relationship between two variables simultaneously. The papers' authors researched and underline the link between variational intensity using specific statistical tests. Some interesting connections between variables have been also investigated to explain market phenomena in a so called dependent change with other variable as independent ones (using crosstab and contingency tables for that purpose).

**Q.40** Some of the components necessary to manufacture the Logan car plants in other states are produced at Automobile Dacia and exported to these destinations. Do you think this brings a Renault & Automobile Dacia brand reputation? and **Q. 46** What is you last school's level of graduation?

**Table 24**  
*The Occupation and Prestige Crosstab*

		Prestige					Total
		Total agreement	Agreed	No-no	Disagree-ment	Totally disagree	
Occupation	Student	0	9	0	0	0	9
	Worker	7	20	4	0	0	31
	Technician/mentor/learning or manufacturer/clerk	5	55	5	0	0	65
	Military framework/cop/ guard	8	17	2	0	0	27
	Employer/manager	50	32	12	0	0	94
	Environmental health professional	6	4	0	0	0	10
	Specialist/frame with superior training	40	46	11	1	2	100
	Unemployed	1	3	3	0	0	7
	Home	2	0	0	0	0	2
	Pensioner	3	5	2	0	0	10
	Other occupations	6	20	3	1	0	30
<b>Total</b>		<b>128</b>	<b>211</b>	<b>42</b>	<b>2</b>	<b>2</b>	<b>385</b>

The respondents, who have been interviewed, thought that the analysed facts make a prestige brand Renault & Automobile Dacia. There are four people who disagree or are in a total disagreement with that idea. A total of 42 respondents can not pronounce about. The agreement means 211 persons or 54.8% of total agreement and 128 persons or 33.2%. Those who believe in the most prestige brand that Renault & Automobile Dacia has won are the managers and owners. Household of two people, who answered this question, both totally agree that the company has gained prestige. Also groups of specialists/professionals with higher education are clearly in favour of the claim. The agreement is 46% complete agreement is 40%. All 9 students have concurred that Dacia will increase prestige.

**Q. 39** What the general evaluation (note) for Renault & Automobile Dacia car would be, in your opinion? and **Q. 49** What your age is, in the next groups or classifications by age?

**Table 25**  
*The Age's Group and the General Evaluation (Note) Crosstab*

		General evaluation (note)						Total
		5	6	7	8	9	10	
Group of age	between 18-29 years	2	5	12	37	12	0	68
	between 30-39 years	2	2	11	31	35	3	84
	between 40-49 years	3	8	33	42	58	5	149
	between 50-59 years	0	5	14	23	27	2	71
	60 years and over	0	0	1	9	3	0	13
<b>Total</b>		<b>7</b>	<b>20</b>	<b>71</b>	<b>142</b>	<b>135</b>	<b>10</b>	<b>385</b>

The respondents, giving minimum evaluations or notes, are from the first three age groups (7 persons in these categories). Average score, the lower  $t$  also belong to the people aged 18-29 years, an age group that is more favourable assessments from the group of persons aged 30-39 years. This group, during the analysed period marks the highest evaluation, averaging 8.23. Besides the 10 people who gave the maximum score to Renault & Automobile Dacia car are in the groups aged beyond 30 years old, but not over 60.

## 8. THE NECESSITY OF STATISTICAL TESTS

In our marketing research to formulate the conclusions we assume some hypotheses and statistical tests. The hypothesis testing is to identify the one from two hypotheses is correct. The assumptions are made null and alternative hypotheses. We can analyse, for instance, findings Renault & Automobile Dacia (or a Stepway, etc.) car comparative to a car like the Renault brand. The connection between of Renault & Automobile Dacia car's buyer opinion to a qualitative resemblance like the Renault brand can be put in two hypotheses:

1. *Null hypothesis  $H_0$* : mean subjective assessment Renault & Automobile Dacia (or a Stepway, etc.) car owners is 3 points on a scale of 1 to 5;  $H_0: M_0 = 3$  points

2. *Alternative hypothesis:  $H_1$* : Media subjective assessment is Renault & Automobile Dacia (or a Stepway, etc.) car owners other than 3 points on a scale of 1 to 5  $H_1: M_0 \neq 3$  points

Table 26  
One-Sample Statistics

	N	Mean	Std. Deviation	Std. error	Mean
1. Compared to similar self Sele from the Dacia Renault brand?	385	3.12	0.747	0.038	
2. Ordering Stepway	385	3.03	1823	0.093	

Table 27  
One-Sample Test

	Test Value = 3					
	t	df	Sig. (2-tailed)	Mean Difference	95% Confidence Interval of the Difference	
			Lower	Upper		
1. Against Sele from the car like Renault's Dacia brand?	3277	384	0.001	0.125	0.05	20
2. Ordering Stepway	0.307	384	0.759	0.029	- 15	21

1. To test this hypothesis Student  $t$  test was applied. The  $t$  value<sub>obs</sub> is 3.277, compared with  $t_{0.05, 96} = 1.98$  (value for a bilateral test) that  $t_{obs} > t_{0.05, 384}$  and reject  $H_0$  accepting the alternative hypothesis. Value significance level (Sig 2-tailed = 0.001) is less than  $\alpha = 0.05$ , that rejecting  $H_0$ . That decision can be taken and the observation of the confidence interval limits, they do not contain the value 0, this means rejecting the

hypothesis  $H_0$  and supports the hypothesis  $H_1$  that average assessments of Renault & Automobile Dacia car's buyer believes that the performance of a vehicle Dacia is worse than a car like Renault and varies from 3 points on a scale of 1 to 5.

2. To test this hypothesis Student t test was applied. The t value<sub>obs</sub> is 0.307 compared with  $t_{0.05, 384} = 1.98$  (value for a bilateral test) that  $t_{obs} < t_{0.05, 384}$  null hypothesis and accept  $H_0$ , rejecting alternative. Value significance level (Sig 2-tailed = 0.759) is larger than  $\alpha = 0.05$ , it follows that  $H_0$  admits. That decision can be taken and the observation interval confidence limits, it contains the value 0, it means that you accept the hypothesis  $H_0$  and reject the alternative hypothesis  $H_1$  that average assessments of Renault & Automobile Dacia car's buyer for Dacia Stepway is 3 points on a scale of 1 to 6. The statistical tests can be used for testing percentages, or average percentage differences, also.

## **9. SOME CONCLUSIONS OF A QUANTITATIVE MARKETING RESEARCH**

Largest share among the respondents represented men. The first impulse would be that they are more interested in cars than women, but tests show that the cars are better acquainted in their possession. Although it is noted as a trust declared, Renault & Automobile Dacia car, in excess of 84% scores and is slightly above the 8. Men are more uniform assessments compared to women however the overall rating given by women is higher than that of men with only 0.5%. Variant the most appreciated Logan followed a short distance from the new model on Locle Stepway of three centuries, to the Sandero topping preferences. Sandero lead preferences among women. Regarding the safety of the car Renault & Automobile Dacia gone almost 69% of owners surveyed agree with this statement: I agree 10.9%. I disagree with the statement that 5.2% of subjects generally gives confidence the security offered.

Maintenance costs are considered moderate by 47.9% and 35.5% higher, leading to picture to a car with significant maintenance costs. As regards price perception parts are considered rather than 50.5% of subjects with this opinion. Versions are produced in sufficient proportion of 78.8% respondents' opinion. There is a fairly high confidence in Renault & Automobile Dacia when considered that the Dacia factory and exporting auto parts for other Renault factories. Although respondents do not know about cars made in other Renault sites they believe that this brings a prestigious brand Renault & Automobile Dacia.

Respondents believe that the products are known Renault & Automobile Dacia, 80% of respondents answering yes to that question. The Renault & Automobile Dacia cars, through their performance, middle-income class addressed, and the price are the main reasons for its acquisition. To be more attractive it is required several steps like:

- the enrichment of variants with sports models, land and small urban movement consumption necessary;
- improving design and in particular flag over the hood;
- diversification of optional equipment such as steering controls for audio equipment, EBS braking system, equipped with air conditioning climatronic, and burglar alarm system with remote operated from home, setting the front seats on both horizontal and height of the heating system seats, side airbags, parking sensors, automatic switching of lights at dusk and automatically start the wipers when rain start and adapt their speed to the amount of precipitation fallen; (the customers want to limit the running speed automatic when it is

desired by the driver, and to have the real possibility of adjustment wheel which is now fixed).

- increasing shelf from 3 years to 4 years or even 5 years after some opinions. Some subjects would guarantee up to 300,000 miles.
- organizing *test drive* periodically to improve public approach and the knowledge of Renault & Automobile Dacia car;
- organization of an *open door* for the producer in Mioveni; a good understanding of the manufacturing process and technology used to increase confidence in potential buyers;
- transparency repair operations both in terms of technology and process costing, and reduced repairs, improving management reorganization and technological flows;
- developing a credit system to facilitate its manufacturer and purchase a vehicle that would contribute both to increase sales and increase confidence in the products produced;
- flexible manufacturing process to produce copies of personalization to customers desire;
- self organizing travelling exhibitions in various cities of the country and driving tests for promotion of Renault & Automobile Dacia cars.

## 10. SOME FINAL REMARKS

Renault & Automobile Dacia is undoubtedly *on track* and may take other measures which can help company to increase its prestige. For a large company it can be even used the Renault & Automobile Dacia employees who may be involved in promotional activities to mark one man. From previous analysis it has been separated the appearance that most buyers have been holding a derivative version of the Dacia Renault 12 and may insist on customer loyalty by providing bonuses for those who are differentiated from the second purchase. Because most of the Renault & Automobile Dacia car's buyers turned to other sources of credit is necessary to facilitate access to other funding sources available why not some of Renault & Automobile Dacia. That the models currently manufactured are exported to countries from Mioveni with a long tradition in the automotive industry will further increase local confidence in potential buyers that can be explored. Renault & Automobile Dacia brand perception is still largely subjective considered by some buyers that is less than one imported brand in particular German. However Renault & Automobile Dacia cars have entered on the German market without feelings of incisor or inferiority. The same thing happened and the markets of France and Italy, especially in markets where it took place the fleet renewal program...

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